May 8, 2016 09:08 PM

Grayson County Check Register By Check Date

ange of	Checking A Report	Accts: 100 Type: All	GENERAL to 100GENERAL F Checks Report Forma	Range of Check D at: Super Conden:	ates: 04/15/16 to 05/12/16 sed Check Type: Computer: Y Manual: Y Din	r Deposit:
Check #	Check Date	e Vendor		Amount Paid	Reconciled/Void Ref Num	
.00gener/	AL.		Totten Construction LLC Adams Building Supply Anderson & Associates, Inc Appalachian Power BLUE RIDGE MASS APPRAISAL CO Bobcat Of Roanoke Carquest Of Alleghany CHARLES STURGILL Cintas Corp, #532 Comcast Corporation CURRIE BILLINGS Dell Election Systems & Software Environmental Systems Research Flores & Associates, Llc Gloria Price Grayson Co Health Dept Grayson Co School Board Halsey'S Farm Service, Inc Lingo Networks Mt Rogers Christmas Tree Assoc New River Valley Juvenile Dete New River Valley Reg Jail Paper Clip Pitney Bowes ROANOKE VALLEY ELEVATOR INSPEC Sosmetal Products Inc Southern Police Equipment State Electric Supply Co Susan Hodges The Declaration The Gazette C/O Landmark Comm. Town Of Independence Twin County E-911 Reg. Comm. United Way Virginia Highlands US Cellular Va Dept Of Motor Vehicles WORKFORCE UNLIMITED, LLC Xerox Corporation Aflac American Heritage Life Ins Co Anthem Blue Cross/Blue Shield Boston Mutual Life Ins Co Ing Minnesota Life United Way Virginia Highlands VACORP Valic AZIZ HARB			
31950	04/19/16	TOTTE005	Totten Construction LLC	31,400.00	235	
31960	04/28/16	ADAMS005	Adams Building Supply	177.31	239	
31961	04/28/16	ANDER005	Anderson & Associates, Inc	770.00	239	
31962	04/28/16	APPAL005	Appalachian Power	456.19	239	
31963	04/28/16	BLUER010	BLUE RIDGE MASS APPRAISAL CO	18,496.25	239	
31964	04/28/16	BOBCA005	Bobcat Of Roanoke	582.43	239	
31965	04/28/16	CARQU005	Carquest Of Alleghany	253.87	239	
31966	04/28/16	CHARL040	CHARLES STURGILL	967.32	239	
31967	04/28/16	CINTA005	Cintas Corp, #532	445.94	239	
31968	04/28/16	COMCA005	Comcast Corporation	353.60	239	
31969	04/28/16	CURRI005	CURRIE BILLINGS	294.53	239	
31970	04/28/16	DELL0005	Dell	1,003.56	239	
31971	04/28/16	ELEC0010	Election Systems & Software	110.33	239	
31972	04/28/16	ENVIR005	Environmental Systems Research	7,482.52	239	
31973	04/28/16	FLORE005	Flores & Associates, Llc	2,923.19	239	
31974	04/28/16	GLORI005	Gloria Price	66.50	239	
31975	04/28/16	GRAY0040	Grayson Co Health Dept	176.18	239	
31976	04/28/16	GRAY0055	Grayson Co School Board	1,353.33	239	
31977	04/28/16	HALSE005	Halsey'S Farm Service, Inc	296.00	239	
31978	04/28/16	LING0005	Lingo Networks	161.26	239	
31979	04/28/16	MTR00010	Mt Rogers Christmas Tree Assoc	922.67	239	
31980	04/28/16	NEWR0025	New River Valley Juvenile Dete	75,040.00	239	
31981	04/28/16	NEWR0030	New River Valley Reg Jail	74,850.00	239	
31982	04/28/16	PAPER005	Paper Clip	2,793.41	239	
31983	04/28/16	PITNE005	Pitney Bowes	500.00	239	
31984	04/28/16	ROANO010	ROANOKE VALLEY ELEVATOR INSPEC	100.00	239	
31985	04/28/16	SOSME005	Sosmetal Products Inc	213.42	239	
31986	04/28/16	SOUT0020	Southern Police Equipment	975.00	239	
31987	04/28/16	STATE005	State Electric Supply Co	352.50	239	
31988	04/28/16	SUSA0020	Susan Hodges	463.32	239	
31989	04/28/16	THEDE005	The Declaration	101.48	239	
31990	04/28/16	THEGA005	The Gazette C/O Landmark Comm.	366.87	239	
31991	04/28/16	TOWN0010	Town Of Independence	566.29	239	
31992	04/28/16	TWIN0015	Twin County E-911 Reg. Comm.	15,593.34	239	
31993	04/28/16	UNIT0010	United Way Virginia Highlands	250.00	239	
31994	04/28/16	USCEL005	Us Cellular	871.58	239	
31995	04/28/16	VADEP005	Va Dept Of Motor Vehicles	160.00	239	
31996	04/28/16	WORKF005	WORKFORCE UNLIMITED, LLC	879.73	239	
31997	04/28/16	XEROX005	Xerox Corporation	217.54	239	
31951	04/29/16	AFLAC005	Aflac	1,349.63	238	
31952	04/29/16	AMER0010	American Heritage Life Ins Co	155.12	238	
31953	04/29/16	ANTH0010	Anthem Blue Cross/Blue Shield	41,274.47	238	
31954	04/29/16	B0ST0005	Boston Mutual Life Ins Co	559.70	238	
31955	04/29/16	ING00005	Ing	400.00	238	
31956	04/29/16	MINNE005	Minnesota Life	428.87	238	
31957	04/29/16	UNIT0010	United Way Virginia Highlands	164.25	238	
31958	04/29/16	VAAS0015	VACORP	85.62	238	
31959	04/29/16	VALIC005	Valic	2,300.00	238	
31008	05/12/16	AZIZH005	AZIZ HARB	100.00	242	

May 8, 2016 09:08 PM

Grayson County Check Register By Check Date

check a	# Check Date	Vendor	Continued Bank Of Marion - Visa Charles Brown Commission On Vasap Gary Umberger Grayson National Bank Highlands Community Serivces B J.L. Reedy Office Depot Pam Williams Pitney Bowes Town Of Marion Wytheville Community College Wytheville Office Supply Adams Building Supply American Express ANGELA G THOMPSON Anthem Blue Cross/Blue Shield Anthem Blue Cross/Blue Shield Appalachian Power B & B Tire Service, Inc Bobcat Of Roanoke BRAD CHAMBERS Bursar'S Office Carquest Of Alleghany Carroll-Grayson-Galax Solid Wa Century Link Cintas Corp, #532 City Of Galax Cline'S Repair Service Computer Project Of Illinois, Com Tec Crossroads Institute DEAN'S Dell Dennis Eller DOROTHY GALYEAN Elk Creek Rescue Squad Emedco Inc ENVIRO-TECH PEST SERVICES Fielder Electric Motor Repair FIZZYWIGZ Fleetpride Flores & Associates, Llc Food City, Store #866 Galls, Llc Gloria Price Grayson Co School Board Grayson Co School Board Grayson Florist & Gifts GREENWAY SERVICES	Amount Paid	Reconciled/Void Ref Num	
DOGENE	RAL		Continued		242 242 242 242 242 242 242 242 242 242	
31999	05/12/16	BANK0005	Bank Of Marion - Visa	1.510.20	242	
32000	05/12/16	CHAR0010	Charles Brown	50.05	242	
32001	05/12/16	COMM0015	Commission On Vasan	951.93	242	
32002	05/12/16	GARYIIOOS	Gary Umberger	46.20	242	
32003	05/12/16	GRAY0085	Gravson National Bank	1 091 00	242	
32004	05/12/16	нтсн0010	Highlands Community Serivces B	600.00	242	
32005	05/12/16	71 PEE005	1 L Doody	199 65	242	
32005	05/12/16		Office Depot	100.03	242	
32000	05/12/16	DAMUTOOS	Dam Williams	425 00	242	
32007	05/12/16	PAMMIOUS	Pall WIIIIalls	433.00	242	
32000	05/12/16	TOUN0015	Town Of Manion	51 PO	242	
22003	05/12/10	10WN0010	Withoutille Community College	DT.00	242	
22010	05/12/10	WTTHUUIU	wytheville Community College	50.00	242	
22011	05/12/10	WTIHUUIS	wytheville office supply	27.99	242	
32012	05/12/10	ADAM5005	Adams Building Supply	826.51	243	
32013	05/12/10	AMERUU15	American Express	6,424.78	243	
32014	05/12/16	ANGEL010	ANGELA G THOMPSON	30.00	243	
32015	05/12/16	ANTHO010	Anthem Blue Cross/Blue Shield	498.65	243	
32016	05/12/16	ANTH0010	Anthem Blue Cross/Blue Shield	498.65	243	
32017	05/12/16	APPAL005	Appalachian Power	0.00	05/12/16 VOID 0	
32018	05/12/16	APPAL005	Appalachian Power	4,837.60	243	
32019	05/12/16	BBTIR005	B & B Tire Service, Inc	4,203.00	243	
32020	05/12/16	BOBCA005	Bobcat Of Roanoke	1,100.00	243	
32021	05/12/16	BRADC005	BRAD CHAMBERS	70.49	243	
32022	05/12/16	BURSA005	Bursar'S Office	14,369.76	243	
32023	05/12/16	CARQ0010	Carquest Auto Parts	13.66	243	
32024	05/12/16	CARQU005	Carquest Of Alleghany	88.22	243	
32025	05/12/16	CARR0020	Carroll-Grayson-Galax Solid Wa	30,769.50	243	
32026	05/12/16	CENTU005	Century Link	2,806.79	243	
32027	05/12/16	CINTA005	Cintas Corp, #532	514.73	243	
32028	05/12/16	CITY0010	City Of Galax	21,402,69	243	
32029	05/12/16	CLINE005	Cline'S Repair Service	500.00	243	
32030	05/12/16	COMP0015	Computer Project Of Illinois.	173.40	243	
32031	05/12/16	COMTE005	Com Tec	160.00	243	
32032	05/12/16	CROSS005	Crossroads Institute	150.00	243	
32033	05/12/16	DEANS005	DEAN'S	390.00	243	
32034	05/12/16	DELL0005	Dell	7.716.08	243	
32035	05/12/16	DENN0010	Dennis Eller	37.16	243	
32036	05/12/16	DOROTOOS	DOROTHY GALYEAN	30.00	243	
32037	05/12/16	FLKC0010	Flk Creek Rescue Sound	475 00	243 2	
32038	05/12/16	EMEDCOOLO	Emedon Tho	4/3.00	243	
32030	05/12/16	ENVTPO10	FNVTRO-TECH DEST SEDVICES	505.04 60.00	243	
32033	05/12/16	ETEL PUUC	Fielder Electric Motor Bonsin	272 272	240	
32040	05/12/16	ETZZYANE	ET77VMTC7	J/L./L 011 01	243	
22047	05/12/10	LITELUUL	Fleetoride	011.31	243	
22042	01/12/10 05/10/16	FLECIVU)	Flores & Associates Als	299.40	243	
22042	0J/12/10	FLUKEUUS	Finites & Associates, LIC	112.25	243	
22045	05/12/10	FUUDLUUS	roou City, Store #800	106.29	243	
22045	05/12/10	GALLSU05	Glaria Price	60.00	243	
32040	05/12/10	GLORIO05	GIOFIA PRICE	28.08	243	
5204/	05/12/16	GRAY0055	Grayson Co School Board	917.42	243	
32048	05/12/16	GRAY0060	Grayson Co Sheriff'S Office	145.20	243	
32049	05/12/16	GRAY0070	Grayson Florist & Gifts	40.00	243	
	AE /13 /1C	C0551010	COLEMANY CEDUIDADA	CD 010 00	243	

May 8	, 2016
09:08	PM

Grayson County Check Register By Check Date

Check #	Check Date	e Vendor	Continued Halsey'S Farm Service, Inc Haynes Portable Toilets & Sept HERITAGE INTERNATION TRUCKS High Country Springs, Llc Homestead Materials Handling Independence Tire Co Independence Lumber Co INTERSTATE BILLING SERVICE INC Jerry Wingate, Jr Jonathan E. Luper Construction JULIAN SETH BAKER Kelly Haga Key Plumbing Larry'S Small Engine Repair Leonard'S Copy Systems, Inc Linda Osborne Lineberry'S Garage & Wrecker Lowe'S Home Centers Mansfield Oil Company Martha Nichols Matthew Bender & Co, Inc Merritt Supply, Inc Mid-Atlantic Waste Systems MILLER LOGGING Mitch Smith Modern Impressions Mt Rogers Vol Fire & Rescue M&W Printers, Inc. NAPA AUTO OF INDEPENDENCE NAPA AUTO OF INDEPENDENCE NAPA AUTO OF INDEPENDENCE NAPA AUTO OF INDEPENDENCE New River Valley Reg Jail Nta, Inc. Paper Clip Paec Of Mind Counseling Piedmont Truck Center, Inc Professional Networks, Inc Ricky Edwards ROBIN STANLEY Romar Elevators, Inc Saflab Sands Anderson PC SARAH C OSBORNE Shelton Key-N-Lock Snap-On - Matthew Turman Southeast Energy, Inc BSN SPORTS SE Rural Comm Assist Project strickland'S Auto & Truck Repa Suntrust Bank Suntrust Bank	Amount Paid	Reconciled/Void Ref	f Num	
00gener	AL.		Continued				
32051	05/12/16	HALSE005	Halsey'S Farm Service. Inc	385.50		243	
32052	05/12/16	HAYNE005	Havnes Portable Toilets & Sept	75.00		243	
32053	05/12/16	HERIT005	HERITAGE INTERNATION TRUCKS	167.39		243	
32054	05/12/16	HTGHC005	High Country Springs, 11c	27.50		243	
32055	05/12/16	HOMES005	Homestead Materials Handling	870.73		243	
32056	05/12/16	TNDE0015	Independence Tire Co	101 00		243	
32057	05/12/16	TNDE0010	Independence Lumber Co	266.90		243	
32058	05/12/16	TNTED010		2 400 00		243	
32050	05/12/16		INTERSTATE BILLING SERVICE INC	2,400.00		240	
32023	05/12/10	JERRUUIJ	Jerry Willyale, Ji	1.00		243	
22000	05/12/10	JUNATUUS	JULTAN CETT DAVED	460.00		243	
32062	05/12/10	JULIAUIU	JULIAN SEIH BAKER	30.00		243	
32002	05/12/10	KELLYUIU	Kerry Haga	595.97		243	
32003	05/12/10	KEYPLOUS	key Plumbing	13,140.00		243	
32004	05/12/10	LARROUZO	Larry'S Small Engine Repair	21.70		243	
52065	05/12/10	LEONA005	Leonard'S Copy Systems, Inc	163.44		243	
32066	05/12/16	LINDU020	Linda Osborne	10.90		243	
3206/	05/12/16	LINEB005	Lineberry'S Garage & Wrecker	625.00		243	
32068	05/12/16	LOWES005	Lowe'S Home Centers	725.02		243	
32069	05/12/16	MANSF005	Mansfield Oil Company	10,768.32		243	
32070	05/12/16	MART0010	Martha Nichols	42.12		243	
32071	05/12/16	MATTH005	Matthew Bender & Co, Inc	95.08		243	
32072	05/12/16	MERRI005	Merritt Supply, Inc	263.44		243	
32073	05/12/16	MIDAT005	Mid-Atlantic Waste Systems	531.39		243	
32074	05/12/16	MILLE020	MILLER LOGGING	2,419.90		243	
32075	05/12/16	MITCH005	Mitch Smith	10.00		243	
32076	05/12/16	MODER005	Modern Impressions	337.36		243	
32077	05/12/16	MTR00025	Mt Rogers Vol Fire & Rescue	650.00		243	
32078	05/12/16	MWPRI005	M&W Printers, Inc.	3.452.17		243	
32079	05/12/16	NAPAA005	NAPA AUTO OF INDEPENDENCE	0.00	05/12/16 VOTD	0	
32080	05/12/16	ΝΑΡΑΔΟΟ5	NAPA AUTO OF INDEPENDENCE	1.871.08	05/12/16 VOID	243	
32081	05/12/16	NEWR0030	New River Valley Reg 1ail	62 849 05		242	
32082	05/12/16	ΝΤΔΤΝΟΟΣ	Nta The	1 50		245	
32083	05/12/16	DADED()02	Paper Clin	1.30	05/12/16 VOTD	245	
32084	05/12/16		Paper Clip	1 270 20	03/12/10 0010	242	
32085	05/12/16	DEVCEUUC	Deace of Mind Counceling	120 00		243	
32002	05/12/10	PEACEUU)	Piedmont Truck Contern Tec	100.00		243	
22000	05/12/10	F1EDUVIU	Professional Networks The	493.34		243	
3200/	05/12/10	PROPUUTU	Pioles Iolidi Networks, INC	30.00		243	
22000	05/12/10	KICKYUU5	KICKY EDWards	/50.38		243	
32009	05/12/10	KOBINU15	KUBIN STANLEY	30.00		243	
32090	05/12/10	KOMAR005	Romar Elevators, Inc	2,955.00		243	
32091	05/12/16	SAFLA005	Satiab	55.50		243	
32092	05/12/16	SANDS005	Sands Anderson Pc	4,780.00		243	
32093	05/12/16	SARAH005	SARAH C OSBORNE	13.20		243	
32094	05/12/16	SHELT005	Shelton Key-N-Lock	218.50		243	
32095	05/12/16	SNAP0005	Snap-On - Matthew Turman	184.50		243	
32096	05/12/16	SOUT0015	Southeast Energy, Inc	729.90		243	
32097	05/12/16	SPORT005	BSN SPORTS	917.47		243	
32098	05/12/16	SRCAP005	SE Rural Comm Assist Project	409.75		243	
32099	05/12/16	STON0010	Stonewall Technologies	4,529,41		243	
32100	05/12/16	STRIC005	Strickland'S Auto & Truck Repa	1,749.98		243	
32101	05/12/16	SUNT0010	Suntrust Bank	0.00	05/12/16 VOID	0	
	05 /12 /15	0010	· · · · · · · · · · · · · · · · · · ·			*	

Check #	Check Date	Vendor		Amount Paid	Reconciled/Void	Ref Num	
00gener	AL		Continued				
32103	05/12/16	SUNT0010	Suntrust Bank	0.00	05/12/16 VOID	0	
32104	05/12/16	SUNT0010	Suntrust Bank	9,580.31		243	
32105	05/12/16	SUNTA005	SUNTAMERS WINDOW TINTING	1,409.00		243	
32106	05/12/16	TAMMY005	Tammy Grubb	51.84		243	
32107	05/12/16	THEDE005	The Declaration	415.94		243	
32108	05/12/16	THEGA005	The Gazette C/O Landmark Comm.	607.20		243	
32109	05/12/16	THOMA030	THOMAS WHARTENBY	30.00		243	
32110	05/12/16	TOTTE005	Totten Construction LLC	31,400.00		243	
32111	05/12/16	TOWN0010	Town Of Independence	233.21		243	
32112	05/12/16	TOWN0020	Town Of Troutdale - Water	1,080.00		243	
32113	05/12/16	TRANS005	Transcource	366.82		243	
32114	05/12/16	TREAS005	Treasurer Of Va - Dept Gen Ser	65.00		243	
32115	05/12/16		Twin County E-911 Reg. Comm.	15,593.34		243	
32116	05/12/16		Twin Co Airport Commission	5,400.76		243	
32117		VAAS0015		16,831.50		243	
32118	05/12/16	VAASS005	Va Assoc Of Assessing Officers			243	
32119	05/12/16		Va Employment Commission	25.76		243	
32120	05/12/16	VAINF005	Va Information Tech Agency	87.01		243	
	05/12/16		VA ROAD & BRIDGE SUPPLY, INC	2,891.00		243	
32122	05/12/16		virginia-carolina concrete	198.00		243	
32123	05/12/16		Wade'S Tractors & Equipment	1,050.00		243	
32124	05/12/16	WATTS005	Watt'S Trophies	2,214.00		243	
		WELDB005	Weld Built Fabrication, Inc	223.86		243	
			WORKFORCE UNLIMITED, LLC	195.49		243	
32127			Xerox Corporation	869.34		243	
hecking	Account Tot		<u>Paid Void Amo</u> s: 172 6 67 t: 0 0		umount Void 0.00 0.00		
		Tota	1: 172 6 67	3,907.07	0.00		
eport T	otals			unt Paid <u>A</u>	Mount Void	· · · · · · · · · · · · · · · · · · ·	
	Di	Check		3,907.07	0.00		
	Dire	t Deposi		0.00	0.00		
		Tota	1; 1/2 0 6/	3,907.07	0.00		

Grayson County Check Register By Check Date

May 8, 2016 09:08 PM

May 8, 2016 09:08 PM

Graysor	County
Check Register	By Check Date

Totals by Year-Fund Fund Description	Fund	Expend Total	Revenue Total	G/L Total	Total	
General Fund	6-100	518,955.16	0.00	46,417.66	565,372.82	
County Anthem Insurance Fund	6-251	0.00	0.00	300.00	300.00	
CAPITAL IMPROVEMENT	6-355	67,154.62	0.00	0.00	67,154.62	
vater - Fairview/Oldtown	6-501	25,454.	29	0.00	0.00	25,454.29
Vater - grant	6-502	1,085.	67	0.00	0.00	1,085.67
	6-607 Year Total:	<u>160</u> . 612,809.		0.00	0.00	160.00

Page No: 4

May 8, 2016 09:08 PM		Grayson Count			Page	No: 6
Total Of All	Funds:	627,189.41	0.00	46,717.66	673,907.07	
Year	X-763 . r Total:	<u>2,915.48</u> 14,379.67	0.00	0.00	2,915.48 14,379.67	
	x-722	79.34	0.00	0.00	79.34	
	X-714	5,772.77	0.00	0.00	5,772.77	
	X-252	3,035.44	0.00	0.00	3,035.44	
County Anthem Insurance Fund	X-251	997.30	0.00	0.00	997.30	
	x-225	1,579.34	0.00	0.00	1,579.34	

09:08 PM

Check Register By Check Date

Totals by Fund Fund Description	Fund	Expend Total	Revenue Total	G/L Total	Total
General Fund	100	518,955.16	0.00	46,417.66	565,372.82
	225	1,579.34	0.00	0.00	1,579.34
unty Anthem Insurance Fund	251	997.30	0.00	300.00	1,297.30
	252	3,035.44	0.00	0.00	3,035.44
ITAL IMPROVEMENT	355	67,154.62	0.00	0.00	67,154.62
er - Fairview/Oldtown	501	25,454.29	0.00	0.00	25,454.29
- grant	502	1,085.67	0.00	0.00	1,085.67
	607	160.00	0.00	0.00	160.00
	714	5,772.77	0.00	0.00	5,772.77
	722	79.34	0.00	0.00	79.34
	763	2,915.48	0.00	0.00	2,915.48
Total Of All	Funds : =	627,189.41	0.00	46,717.66	673,907.07

May 8, 2016 09:08 PM

Grayson County Breakdown of Expenditure Account Current/Prior Received/Prior Open

Fund Description		Fund	Current	Prior Rcvd	Prior Open	Paid Prior	Fund Total
General Fund		6-100	518,955.16	0.00	0.00	0.00	518,955.16
CAPITAL IMPROVEMENT		6-355	67,154.62	0.00	0.00	0.00	67,154.62
Vater - Fairview/Oldtown		6-501	25,454.29	0.00	0.00	0.00	25,454.29
Vater - grant		6-502	1,085.67	0.00	0.00	0.00	1,085.67
	Year Total:	6-607	<u>160.00</u> 612,809.74	0.00	0.00	0.00	<u>160.00</u> 612,809.74

		x-225	1,579.34	0.00	0.00	0.00	1,579.34	
C	County Anthem Insurance Fund	X-251	997.30	0.00	0.00	0.00	997.30	
		x-252	3,035.44	0.00	0.00	0.00	3,035.44	
		X-714	5,772.77	0.00	0.00	0.00	5,772.77	
		x-722	79.34	0.00	0.00	0.00	79.34	
	Year Total:	X-763_	2,915.48 14,379.67	0.00	0.00	0.00	<u> 2,915,48</u> 14,379.67	
	Total Of All Funds:	=	627,189.41	0.00	0.00	0.00	627,189.41	

Grayson County Board of Supervisors Regular Meeting May 12, 2016

Members attending were: Brenda R. Sutherland, Kenneth R. Belton, Glen E. Rosenbaum, John S. Fant and Michael S. Hash.

IN RE: AMEND AGENDA

John S. Fant made the motion to amend the agenda – move item #4, Grayson County Public School – Appropriate Security Grant to new business and also remove Overlapping Patrols at County Boundaries between Grayson County and Washington County (that is information only); duly seconded by Michael S. Hash. Motion Carried 5-0.

IN RE: CONSENT AGENDA

Glen E. Rosenbaum made the motion to approve the agenda and consent agenda; duly seconded by John S. Fant. Motion carried 5-0.

IN RE: REPORTS, PRESENTATIONS OR REQUEST(S)

Mr. Kelly Wilmore, Superintendent, spoke regarding an additional budget appropriation request from the Grayson County School System. Mr. Wilmore stated that the School Board approved this project (Bleacher Replacement) in their last meeting on May 9th, 2016 (hand out listed below). Mr. Wilmore went through a power point presentation and noted that instead of the projected total of the project being \$370,000; it is now down to \$310,000. Mr. Wilmore noted that his request is to get the go-ahead to sign the contract so this project can begin. John S. Fant inquired if this was just an informational briefing and what action does the Board of Supervisors need to take? Jonathan D. Sweet

noted that the amount is required to be appropriated; it's not in the current budget for the School Board. The Board of Supervisors will need to evaluate and agree to place this additional amount in the budget, whether its \$370,000 or \$310,000, it will be an addition to what has been plugged into the operating budget of the School Board for the next fiscal year. Mr. Sweet mentioned a correspondence dated April 11, 2016 from Mr. Wilmore on behalf of the School Board regarding a request to seriously consider disposition of the Mt. Rogers School for the purpose of reinvesting any proceeds back into the school system and more specifically investment into improving our education, facilities and assets. This kind of thinking will help us put together some kind of strategies to help move forward in finding the needed funds. The County has their own CIP and the Board would have to consider whether to place this (request) in the CIP or not which would be subject to increase/decrease/removal in some areas. We've been able to cut cost on some of the removal but there are hard costs like construction and materials that makes it hard for us to resourcefully cover which is a challenge. John S. Fant voiced his concern regarding for the large request. Glen E. Rosenbaum inquired about what the school board has done regarding the \$200,000 grant for the athletics department. Mr. Wilmore noted that they have not applied for that grant yet; the grant does have some stipulations on it that they need to check on. Mr. Wilmore noted that he would get back with Mr. Rosenbaum regarding that grant. Mr. Fant noted the Board is not questioning the validity of the project – reality is that we "The County" are facing significant challenges when it comes to revenue generation based on increases in expenditures, (health care, etc.). Mr. Fant noted that the Board needs to understand where the school system is going with their CIP. Michael S. Hash inquired about any carry-over funds and the potential sale of the Mt. Rogers property to help. The income from the sale of the property would help. Mr. Sweet then cautioned that the School Board needs to be careful going forth with contracts not covered within the budget and end up with an over spend. Mr. Sweet stated that the Board will look to potentially adopt the School Board budget on Monday evening so that the County can then look to finalize its budget. Mr. Rosenbaum asked if the bleachers would be apart of that adoption process and Mr. Sweet noted that they don't have to be; it would depend on the pleasure of the Board and how they would want to handle it include it in the appropriation, include as an additional appropriation, exclude it altogether, put forth a portion of, etc... – there is a variety of ways to handle it. Kenneth R. Belton commented that a lot has been done and a lot is left to do. Mr. Belton believes this project can work and would like for staff to help figure this out. Mr. Sweet said he and Mr. Wilmore would look to figure this out by Monday evening's meeting. Brenda R. Sutherland stated to table this until the meeting on Monday. Fred Weatherman then spoke in favor of the current administration and School Board and working with the County. Mr. Wilmore covered the remainder of his presentation and will send a copy of the agreement on the lights to also be covered in Monday night's meeting.

PROJECT BUDGET Grayson County Schools Bleacher Replacement		
Date:	5/9/2016	
Item		
Construction	\$291,000	Assume stone donated
tone Material	\$24.000	Owner Furnished
Owner Contingency	\$5,325	Contract of the second second
architect/Engineer	\$29,675	TLG
roject Management	\$20,000	Skanska
esting & Special Inspections	\$0	None anticipated
Geotechnical Engineering (if required)	\$0	Not required
ermitting and Review Fees	\$0	Confirm if required
Other Costs	\$0	
otal	\$370,000	1

Funds raised

- ▶ Skanska: School board: \$20,000
- ► Donations:
- ▶ City of Independence: \$20,000
- Grayson National Bank: \$10,000 promised
- Cardinal Stone: discount, projected \$8,000 to \$10,000
- ▶ Total down to: \$310,000



IN RE: PUBLIC HEARING TO RECEIVE PUBLIC COMMENT ON THE PROPOSED DRAFT OF THE GRAYSON COUNTY FY-17 BUDGET

Jonathan D. Sweet briefed the Board of Supervisors noting that the theme this year is continuing the momentum and the budget mission is to collectively work to develop a balanced budget with a continued effort to protect and maintain a healthy Fund Balance, to effectively plan for future capital projects, to manage increases in operational expenditures, to strategically invest in initiatives, agencies and projects that advance our Comprehensive Plan Priorities, and to comprehensively support public education, all while sustaining the highest level of core services with minimal impact to the tax payers of Grayson County. Our key goals and objectives:

- Continue the positive momentum
- Make necessary adjustments to both revenues and expenditures that yield a balanced budget outcome
- Both core services and discretionary services are to remain in place and fees are to remain at current rates
- To protect the County's Fund Balance, by not relying on it to fund long-term "operational" expenses or to balance the budget beyond capital outlay components
- Continue to maintain a healthy Working Capital Reserve above the 10% required per the Fund Balance Policy
- Maintain capacity to invest in economic and community development projects

- To adopt, fund an implement a 5-Year Capital Improvement Plan with the intent to complete projects slated for FY-17
- To keep overall operational expenses within a margin of 2% or less
- Strategically address Cost of Living adjustments by providing a 2% COLA for County employees and constitutional officers
- To dedicate discretionary funding for Tier I Comprehensive Plan Priorities and/or to subsequent tier priorities if deemed logical based on leveraging, timing, ROI, etc.
- To afford an appropriation to the public education system, not less than the FY-16 appropriation, for S.T.E.M. programs, athletics, pursuit of regional equitability with teacher compensation, facilities, arts & culture, and career and technical education/workforce readiness
- To continue the ongoing review of existing county contracts, agreements and invoices for potential savings

The county started this Year's budget process with an approximate \$1.1MM differential between expenditure requests and projected revenues. The Board of Supervisors worked diligently with staff to make strategic adjustments to the budget that equated to said amount, and would achieve the essence of the Board's established Mission of a balanced budget with minimal impact to the taxpayers of Grayson County. Even with this significant level of adjustments, by employing the Board's adopted Budget Strategies, most all of the elements of the FY-17 Budget Mission and correlating goals and objectives were accomplished. This was made possible by ensuring that all pre-established strategies adopted by the Board were directly incorporated an adhered to within the budget development process.

Some Notable Components of the FY-17 Budget (Honorable Mentions)

- Maintained or increased appropriation to Volunteer Fire Departments, Rescue Squads, the Library and Local Support geared to achieving Comp Plan Priorities
- Increase in overall and local funding to the School System
- Effectively absorbed an increase in debt service through new strategic investment revenues (Defeasance Plan)
- COLA adjustment is consistent with the timing and percentage established by the Commonwealth
- Increased capacity and capabilities within PSA, building, maintenance, tourism, circuit court and victim witness
- New Study & Planning capacity incorporated
- Remedying physical space deficiencies and creating facility capacity

In consideration of the Public Hearing, the County has prepared and is presenting a balanced budget for Fiscal Year 2017 with both the Expenditures and Revenues equalized and proposed at \$19,876,351.00. Furthermore, the County has budgeted no adjustments in any of the fee schedules for public services and the Grayson County Tax Levies are currently slated to see NO increases and these levies are proposed to remain as follows:

- \$0.49 per \$100 of assessed value for Real Estate No Change
- \$1.75 per \$100 of assessed value for Personal Property No Change
- \$1.75 per \$100 of assessed value for Machinery & Tools No Change
- \$6.70 per \$100 of assessed value for Merchant's Capital No Change

Pursuant to the requirements set forth by the Commonwealth of Virginia, Grayson County has legally advertised this Public Hearing to receive public comment on the Grayson County FY-2017 Budget and have made available said Budget for review.

John S. Fant made the motion to open the public hearing; duly seconded by Glen E. Rosenbaum. Motion carried 5-0. No one wished to speak regarding the budget; Glen E. Rosenbaum made the motion to close the public hearing; duly seconded by John S. Fant. Motion carried 5-0.

IN RE: REPORTS, PRESENTATIONS, REQUEST(S)

Elaine Holeton, Director of Planning and Community Development presented the Comprehensive Plan Review and Update Report (listed below) to the Board. Good news! The Comprehensive Plan is working and we have significant buy-in from the community, department heads and the Board of Supervisors and it's very exciting. Ms. Holeton noted that what she sent the Board to preview covers January 1, 2015 through December 31, 2015 – they have not reported anything on 2016 yet. Essentially the process consists of shortly after the New Year, the department heads, organizations in the County sends Ms. Holeton their input about how they have been meeting the strategies in the Comp Plan. Once all the input is received Ms. Holeton assembles all the information into a table which is the first part of the plan. Later on in the plan, the Planning Commission takes that data, then presents recommendations to the Board regarding things to improve, meeting the strategies, etc. The Comp Plan was approved in 2013; currently we are 24 months into a 60 month plan and in 2018 the Comp Plan will be revised. One of the things that the County may want to focus more on in the future is infa-structure/broad band/internet/communication. When the survey was done in the County, 62% does not have good internet so the County may want to look into that to see if there is anything we can do to help improve for our citizens. Great efforts have been made on Wildwood, Blue Ridge Commerce Park and the Grayson Industrial Park. The Planning Commission would like to applaud the Sheriff's office for obtaining the most grant money for 2015. Ms. Holeton highlighted a few more of the action items. Currently we have 9 strategies that are complete out of 110; 71 strategies that are listed as ongoing and 30 strategies that are listed as pending.

Calendar Year 2015 January 1st – December 31st

Grayson County Comprehensive Plan Report

Presented to the Grayson County Board of Supervisors May 2016





Grayson County Planning Commission, Grayson County Administration and the Department of Planning & Community Development

Grayson County Comprehensive Plan Report

Overview: In 2013, <u>The Grayson County Comprehensive Plan</u> identified the overarching goals or themes for economic advancement, long term sustainability and the general well-being of the county and its' citizens. This included:

- Goals: a. Support life-long learning opportunities
 - b. Educate and prepare tomorrow's youth for the regional workforce
 - c. Protect the natural and cultural assets of the county
 - d. Improve infrastructure throughout the county
 - e. Strengthen the local economy and increase job growth
 - f. Improve citizen's quality of life and promote healthy lifestyle choices
 - g. Continue efforts to provide safe communities
 - h. Establish reasonable, predictable, and sustainable land-use policy/tools.
 - i. Prepare for issues relating to dynamic shifts in population demographics.
 - j. Promote a responsible and efficient use of government resources.
 - k. Utilize local and regional partnerships.

To meet the goals listed above, strategies/action items were developed and proposed after a series of meetings between the Grayson County Planning Commission and County Administration, County Department Heads, leaders of the county and input from the citizen survey and youth survey.

The strategies were ranked with Priority 1 items identified as most important or time sensitive and Priority 2 and 3 as less critical. The Goal and Action Plan was developed to provide guidance on county priorities for the time period of five (5) years, from December 2013 until the next amendment of the **Grayson County Comprehensive Plan**, scheduled for December 2018.

The original <u>Chapter 13 – Goals & Action Plan</u>, portion of the Comprehensive Plan, including the one hundred and ten (110) strategies can be found in the Comprehensive Plan Document available at <u>www.graysongovernment.com/uploadimages/GraysonCompPlan 12 18 13.pdf</u>

- Purpose:The purpose of this report is to highlight those activities which were initiated or completed
January 1st, 2015 through December 31st, 2015 and related to a strategy in the Comprehensive
Plan. The table provides a summary of these activities. Attachment A provides additional
information from those Departments who volunteered to submit this information. This report is
written for the Grayson County Board of Supervisors as part of an ongoing yearly assessment
system that updates the Board of Supervisors on the county's progress in achieving the goals
and strategies listed in the Comprehensive Plan.
- Prepared by: Grayson County Planning Commission, Grayson County Administration and the Department of Planning & Community Development. Drafted with input from Grayson County Department Heads, Staff, Elected & Appointed Officials and organizations affiliated with Grayson County.

Strategy Identifier	Strategy Description	Status	2015 – County Activities that Addressed this Strategy
Priority 1			
1	Comprehensive Plan Accountability- conduct yearly assessment of the county's progress in achieving the goals and strategies. The findings shall be drafted and submitted as an Annual Report to the Board of Supervisors.	Ongoing	2014 Report was presented to the Board of Supervisors June 2015. The BOS approved the "Appropriation of Public Funds Policy" which ensures that affiliated organizations are working towards Comprehensive Plan Strategies when using public funds. 2015 Report presented to the Board of Supervisors May 2016.
2	Support efforts, where feasible, to encourage the development of advanced communication infrastructure; broadband, wireless internet, and cell coverage/towers.	Ongoing	The Wired Road continues to operate in the Twin County region and is supported by Grayson County. The Grant Computing Center continues to offer advanced communication infrastructure and internet with avg use of over 45 persons a week.
3	Continue support of regional economic development authorities and small business incubators/development centers.	Ongoing	The Blue Ridge Crossroads SBDC served the Twin County residents by providing free business counseling, low cost or free training. In 2015 a total of 142 clients sought services resulting in 831 hours of free counseling services. Additionally, 36 of those clients received 5+ hours of one on one services. The SBDC hosted 6 free training events with a total of 66 attendees. The SBDC assisted with 14 new business starts with 1/3 of those being in Grayson County. The Twin County area saw a capital investment of new or existing businesses in the amount of \$2,115,239. This capital investment helped create 122 new jobs and retain 96 jobs. The Mount Rogers Business Challenge was open to all businesses either operating or considering opening in Grayson County. The Virginia Tourism

			Department of Housing and Community Development invested \$10,000 through a grant to the Mount Rogers Planning District Commission. The Grayson County Board of Supervisors and the Economic Development Authority enhanced the project by putting forth an additional \$10,000 to match the VTC and DHCD program dollars. This investment expanded the challenge area from the designated Mount Rogers Recreational Area to all of Grayson County. All participants are receiving a \$100 participation prize from Grayson County Department of Planning and Community Development for completing the challenge. The program graduated 7 business owners and awarded the top 4 businesses \$19,000 in grant funds. Grayson County reached an 80 month low in unemployment rate in July 2015 at 6.1%. The lowest since 2008. In 2015, the county finished 2 nd in job creation per capita in the commonwealth and 17 th in capital investment per capita.
4	Continue recruitment efforts of industries to the	Ongoing	In 2015, recruitment efforts at
	Wildwood Industrial Park, Blue Ridge Crossroads Commerce Park and the Grayson County Industrial Park.	Curround	Wildwood Commerce Park included the Park being considered for 9 projects, submitting responses to 6 requests-for-information (RFIs), and becoming the Virginia finalist for 1 project. In 8 of the 9 instances, Virginia (not Wildwood) was eliminated from consideration. In the one instance when Wildwood was eliminated from consideration, the company debriefed BRCEDA, which provided the staff and board with items to address. Grayson LandCare and SustainFloyd are working with outside investors interested in siting sustainable food production businesses along the Blue Ridge Plateau (Grayson-Carroll-

			Floyd). A proposal for Wildwood is in development.
5	Encourage efforts to ensure the necessary infrastructure is in place and operating at the Wildwood Industrial Park, Grayson County Industrial Park, Blue Ridge Crossroads Commerce Park, and other industrial developments where they align with Grayson County's best interest.	Ongoing	Wildwood Commerce Park is a combined project of Carroll, Galax, and Grayson, through the Blue Ridge Crossroads EDA. Wildwood is a certified industrial site composing 273 acres, with 100- and 25-acre graded pads with all utilities in-place, including natural gas and in excess of 1 M GPD water. In 2015, the Blue Ridge Crossroads EDA sought and was awarded a \$20,000 grant from the Mount Rogers PDC (utilizing federal funds) for completion of a water and wastewater preliminary engineering report (PER). However, to date, the federal funds are not available and the PER cannot proceed. The localities of Galax and Grayson, however, are also funding (50/50) road and related cost estimates, which is proceeding at this time. Grayson Administration began work with Lane Group to develop a Topographic and Site Development Study of the Grayson County Industrial Park. The study will produce cost estimates and recommendations to improve site grading, access road improvements, utility extensions, stornwater management and other development considerations. Grayson Administration in partnership with City of Galax & MRPDC sought grant funds for Blue Ridge Crossroads Commerce Park to fund site readiness and engineering services for that site.
6	Reduce county debt and maintain a healthy county budget by using tools such as fundraising, grant writing, and progressive loan management; develop partnerships and new revenue streams to fund county projects.	Ongoing	The Day Report Program saved the county \$84,681.99 in 2015 by offsetting fees at the Regional Jail. Several Departments secured grant funds and donations including;

			1) Department of Social Services procured \$26,566.00 in grant awards
			& received \$3,075.00 in donations through fundraising.
			2) Extension Service secured grants, donations, and in-kind contributions totaling \$32,400 for county projects
			3) Sheriff Dept. received \$202,175 in grant funds in FY 15-16 and \$5205.67 in Drug Asset Forfeiture Funds.
			4) Dept. of Planning & The Grayson County Planning Commission received a \$9500 grant for Green Infrastructure Mapping/GIS Layers for Grayson County
			5) Public Works facilitated a Litter Grant from DEQ for the recycling program in the amount of \$10,727. Each town received \$1071 and the county received \$7500.
			6) Virginia Commission for the Arts- Local Government Challenge Grant in partnership with the Arts Council of the Twin Counties \$4000
			7) The Blue Ridge Discovery Center raised over \$55,000 in grants and private donations, used to supplement the local public education system by bringing programs to local schools.
7	Support a Capital Improvement Program (CIP) that	Ongoing	In 2015, The Capital Improvement
	ensures efficient operation of county departments, facilities and projects.	01120112	Plan was readopted and five (5) items were completed. Including; Courthouse Elevator Project,
			Recreation Park Lighting Replacement Project, Security Fencing Project at Public Works & Public Works
			Compactor Truck Purchase. Two (2) other projects (Recreation Park Trails, Transportation Enhancement Trail) on the CIP are headed toward completion.
0	Develop and implement a service barrier for	Ongelas	In 2014/2015 County Administration
8	Develop and implement a comprehensive financial policy that includes an effective and transparent budgeting process.	Ongoing	In 2014/2015 County Administration in partnership with the Treasurer's Office installed new computer

			software and accounting procedures to streamline the interface between incoming and outgoing receipts and revenues. County Administration has converted the County Budget to Excel and openly presents and explains the budget to the Board and the public during a series of work sessions as well as publicly presents and adopts the Annual Budget, Mission, Goals and Objects and provides them to the public and the media. The Yearly Audit continues to show a positive and transparent finance program. In 2015, the School System Audit was conducted in tandem with the County bringing further clarity to the county budget processes. Grayson County approved the "Appropriation of Public Funds Policy" to ensure the proper stewardship of public funds by those organizations who are supported by county funds.
9	Maintain a healthy general fund balance to protect against financial calamity.	Ongoing	In 2014, The County adopted a Fund Balance Policy and has seen that policy requirement exceed and has enjoyed continual growth of the General Fund Balance.
10	Require a code of ethics and a code of conduct for all county board authorities, commissions, and employees.	Ongoing	Currently, the Grayson County Board of Supervisors, Planning Commission, Board of Zoning Appeals, Economic Development Authority and Key Staff have signed a Code of Ethics and Code of Conduct. Additionally, the County developed and adopted a new Grayson County Employee Handbook that better conveys ethic and conduct requirements and all employees are required to sign off as agreeing to the conditions of the Handbook.

11	Support volunteer emergency services to ensure that all residents can receive timely emergency assistance.	Ongoing	In 2015, county contributed \$2500 to all volunteer fire and rescue agencies. County financially supported the E911 Program with the City of Galax. Grayson Tourism invested over \$1000 in promotion/marketing of festivals which are fundraisers for Volunteer squads in Grayson County. County was recertified and received "Storm Ready" status for the next three years. The county worked with the Rescue Squads to develop a Designated Emergency Medical Response Agency Standard of 30 minutes and was adopted by the BOS. The County passed the Emergency Medical Services Ordinance, to protect existing squads from unfair competition.
12	Prioritize school system capital projects with net cost savings as identified in the previous energy audit.	Pending	Pending
13	Provide advanced technology and technology infrastructure to schools and students. Consider donation infrastructure to get free items.	Pending	In December 2015 DSS facilitated a joint meeting between the Director of the Southwest Virginia Center for Excellence in Manufacturing, County Administration, and the principal of the Grayson County CATE Center, to utilize the assets of the SVCOE & provide multiple benefits for Grayson County, including technology and equipment for technical programs in Grayson County Schools.
14	Offer diverse after school programs to include non- athletic activities such as ag/forestry, career readiness, arts and craft internships, college courses, leadership training, trade skills and advance degree programs.	Ongoing	The Department of Planning & Community Development partnered with Grayson 4-H and the Historic 1908 Courthouse Foundation to offer "Hospitality Industry Internship Program" a summer internship for two 4-H teens. Grayson 4-H partners in the 21 st Century Program with after school hands-on interactive learning, the 4-H camp program, the 4-H teen Leadership and the youth

15	Consider performance based salaries and incentive	Pending	cattleworking program. Grayson had the state winning cattleworking team. Grayson LandCare hosted the Annual Land Stewardship Contest for area high school students and seventeen (17) high school students participated in 2015. GLC applied and was awarded a grant through the VA Beginning Farmer and Rancher Program to develop a mentor program for high school aged Ag Students. Blue Ridge Discovery Center offers in school and after school programs on topics including science, art and cultural history. The Matthews Living History Farm Museum has offered an SOL based Farm Days experience to K-1st grade, free of charge to all Grayson County Schools for almost a decade and continues with the program this year.
15	Consider performance based salaries and incentive salaries to attract/keep high performing teachers.	Pending	Pending
16	Increase Career & Tech Education Program and consider other trade based youth/adult programs to educate "workforce ready" population for local employment or for small business development. May include; AC&Refrigeration, Masonry, Landscaping, Building Trades, EMT, Criminal Justice, Property Mgmt., Ag/Forestry, Home Health/Medical, Culinary Arts	Ongoing	 Building Dept. established the ICC Building Trade Program at GCHS. See strategy #22 and Executive Summary. Grayson County appropriated additional funds to the School System to hire a CATE Center Principal who will improve the services/programs of the Career and Technical Education Program. Grayson Extension/4-H provided Youth Meat Quality Assurance and Beef Quality Assurance certification skills to 36 youth in 2015. 4-H Teen Club develops soft skills, job skills, supervision, planning & management in teen participants. New River Hill Farm, a 140 acre working farm, has been established for experiential agricultural education for youth and adult audiences. 4-H Career Immersion Day served 34 local students ages 14-18 with hands on learning experiences with local employers.

	1		1
			Extension partnered with NC Extension on 7-month business development initiative for agribusiness entrepreneurs. The Independence Farmers Market has invited Agriculture and culinary students to participate in the On-line Market to help them build small business skills such as marketing, pricing and sales. Grayson LandCare donated lumber and potato plants to the CATE Center in 2015.
17	Partner with established colleges to offer a "satellite campus" in Grayson County for advanced degrees and long distance learning.	Pending	Pending
18	Consider vacant spaces/buildings to utilize for advanced learning, trade education, small business development, community centers, mentorship/internship headquarters, and other programs.	Ongoing	The Mount Rogers Business Challenge encouraged applicants to rent or purchase unused storefront space in the Towns of Independence, Troutdale, and Fries. The top prize winner will be locating in Independence and opening in 2016. The Independence Farmers Market negotiates annually with the Town Of Independence to secure the vacant lot across from the 1908 Courthouse to hold it outdoor sales and festivals.
19	Assess the unmet needs of the elderly and develop a strategy to mitigate concerns and meet future needs.	Ongoing	Grayson Extension surveyed clients interested in transitioning farm assets to younger generations. Programs will be developed to assist elderly landowners make estate planning decisions to meet this goal. Extension's Family Nutrition Program supports 3 senior groups, Grayson S.A.L.T. and the mobile food pantry at Grant and Providence with education on healthy lifestyle choices such as proper nutrition and physical fitness. Rooftop of Virginia provides multiple services that assist the elderly, including the senior

			socialization/meals program that assisted 14 individuals and 11 households in Grayson County.
20	Review existing zoning districts and consider new zoning districts to achieve community land use goals.	Complete	Zoning Ordinance was amended in 2014 and again in 2015 to meet land use goals of the community.
21	Conduct a Zoning Ordinance review and consider amendments for ease of use and to achieve land use goals.	Complete	The Department of Planning & Community Development in partnership with the Planning Commission conducted a yearlong review of the Shoreline Recreation Zone District and amended the Grayson County Zoning Ordinance.
22	Conduct Feasibility Study for school system "Early Diversion Program". Program will identify students who may benefit from career/ technical training programs.	Ongoing	The Building Department provided funding and assistance for the GCHS Building Trades Program by establishing the High School Technical Program (HSTTP) sponsored by the International Code Council. The new curriculum ensures building trade students gain valuable knowledge as it relates to building codes and applying it to real world situations. Through this program a student has the opportunity to obtain certifications though out their high school career, also allowing a student to be better prepared to sit for various Inspectors Certifications exams through the ICC.
23	Create inventory of the privately owned commercial and industrial sites and assist, where possible, with infrastructure needs or marketing to spur economic development.	Ongoing	Building Department and County Administration assisted with the rehabilitation efforts of the new Oak Hall Cap & Gown and new McAllister Mills facilities in Independence. The county worked with the Town of Independence to facilitate a lease/building renovation project for the Oak Hall Cap & Gown Facility to locate in a vacant industrial building in Independence. Grayson County worked with the EDA to secure \$337,162 loan and financial incentive package, including an \$110,000 Tobacco Commission Grant

			expansion into a vacant industrial building in Independence.
24	Promote small business development by encouraging creative financing programs such as revolving loan funds.	Ongoing	The Mount Rogers Business Challenge provided \$19,000 in grant funds for new or existing businesses to leverage funds. The grant was funded by Grayson County EDA, DHCD, VTC, and MRPDC. The SBDC assists clients in working with lenders to help leverage these funds against one another for lowest interest rates and appartunities for
			interest rates and opportunities for success.
25	Continue to support web based GIS for citizen's use.	Ongoing	Grayson County Planning Commission contributed left over funds to improve the WEBGIS including parcel line conflation improvements and Improvements to the road layer using VDOT centerline data. Department of Planning & Community Development in partnership with the IT Department initiated a WEBGIS correction application to improve incorrect parcel lines. Worked with Anderson & Associates to implement a quarterly update process using all input GIS data sources. Currently the Free WEBGIS is receiving over 120,000 requests a
			month and is widely used.
26	Proceed with Phase II and Explore Phase III of the Independence Pedestrian and Bike Trail.	Ongoing	County Administration & Dept. of Planning worked with Hill Studio to bring the Phase II project to construction phase. Submitted application for MAP 21 Funding to proceed with Phase III.
27	Conduct education and outreach to floodplain property owners.	Complete	Dept. of Planning & Community Devpt. Conducted Floodplain Outreach in 2014. Grayson County Planning Commission

			Floodplain Management to speak with the Commission & the public about Floodplain Permitting.
28	Review and amend land use ordinances to ensure that they are aligned with each other and meet state and federal criteria. Align the ordinances with land use goals.	Ongoing	The Zoning Ordinance Shoreline Recreation Zone District was amended to account for Floodplain Ordinance requirements. The Floodplain Ordinance will be reviewed and edited in 2016 completing this strategy.
29	Support the development of a Community Fitness/Wellness Center to provide opportunity for exercise and physical fitness.	Pending	Listed on the Grayson County CIP.
30	Improve county tax parcel boundaries and records to accurately reflect the county.	Ongoing	See item #25
Priority 2	· ·		
31	Create a multidisciplinary committee to research techniques/programs that prevent the cycle of poverty. The study should include how poverty relates to lack of employment, education, lifestyle choices, substance abuse, personal responsibility/work ethic and social services.	Ongoing	Multidisciplinary, multi-jurisdictional team was developed in 2016 to research & develop a pilot program to focus on breaking the cycle of poverty through workforce development, personal accountability, and addressing the referenced issues. Team continues to pursue avenues to institute a pilot program regarding the findings. Funding was requested through the Governor's budget, was denied. Grant proposal to facilitate the program solely in Grayson County is being developed and will be submitted to United Way of Southwest Virginia during their 2016 Grant cycle- See DSS Report for more information.
32	Develop a better understanding of Comprehensive Services Act and assess funding risks to the county budget. Promote avenues to reduce this risk, including lobbying the General Assembly to limit local government social program responsibility.	Complete	Grayson County completed a comprehensive 84 page CSA Review and Self-Assessment during the 2015 calendar year. New, vetted policies and procedures have been enacted. Additionally 16 new locally approved foster families have been recruited resulting in significant CSA cost savings to Grayson County.
33	Continue efforts to support the Twin County Airport (TCA).	Ongoing	Financial support continues for the regional airport.

34	Encourage small businesses and other types of economic development through asset based development. (use of asset inventory)	Ongoing	Grayson Extension, Dept. of Planning & Community Devpt and county leaders involved in the Stronger Economies Together (SET) regional economic development initiative with other stakeholders in the Mount Rogers Planning District. The plan is built on asset-based economic development. Extension facilitated the Grayson Agribusiness Showcase in the Elk Creek District with local partners. The Mount Rogers Business Challenge was open to tourism based businesses. Blue Ridge Discovery Center is participating in the Mount Rogers Initiative with MRPDC to brand outdoor recreation in our region
			outdoor recreation in our region.
35	Partner with regional tourism initiatives such as The Crooked Road, Round the Mountain, and other organizations accountable for increasing tourism.	Ongoing	Grayson County has maintained strong partnership with Friends of SWVA, Crooked Road, Round the Mountain, Blue Ridge Discovery Center, Independence Farmers Market, Grayson LandCare, Historic 1908 Courthouse Foundation, Arts Council of the Twin Counties, Chestnut Creek School of the Arts, Matthews Living History Farm Museum &Take a Break from the Interstate Tourism Initiatives. Blue Ridge Discovery Center is developing promotional projects and recreational guiding services to expand tourism efforts. Independence Farmers Market was invited to set up at the Blue Ridge Music Center's most popular concert in 2015, where they promoted local food and raised consumer awareness of local food products available in the region. The Matthews Living History Farm Museum has maintained membership in The Crooked Road and Round the Mountain since their inceptions.

			Maintains active partnerships with The 1908 Courthouse, Grayson LandCare, Independence Farmer's Market, Blue Ridge Discovery Center, and many more organizations to cross promote & support each other
36	Actively promote cultural events such as festivals, markets, music and other communal activities that are regional attractions to Grayson County.	Ongoing	Independence Farmers Market (IFM) participated in "Take a Break from the Interstate" and had a Christmas tree/wreath/gifts sale the day after Thanksgiving and on Parade Day featuring a chili cook-off and caroling by members of Highland Cameratta. The summer Market featured monthly special events including a free cider pressing, vegetable tastings, culinary contests and cooking demos and weekly kids activities. The IFM was awarded the USDA's Farmers Market Promotion Program grant in which one of the main goals is to conduct local food outreach through the promotion of Agritourism such as Farm Tours and Farm to Table events The GLC Newsletter goes out to 250+ e-mail addresses and our Facebook page reaches 375. We actively promote community events through these media and through our booth at the Market. In 2015, the Matthews Living History Museum held its annual Heritage Event - an Autumn Festival - that was well attended. Additionally, the museum hosted a two day Civil War re-enactment camps of instruction, Twin Counties Arts Council Stories of the Stitch Quilt Show, and an old time Community Social. The Museum actively promoted/ advertised all of these events. Grayson County Tourism advocates for all festival and events through the annual Festival Poster print/distribution and by maintaining the online calendar.

			The Grayson County BOS passed a resolution for a Community Impact Grant to financially assist the Matthews Living History Farm Museum.
37	Create a committee of stakeholders and volunteers to analyze the causes of agricultural loss and to recommend policies/strategies to encourage farming, agriculture land retention & strategies to improve ag/economics.	Ongoing	Grayson Extension Leadership Council serves this role locally, ensuring that Extension staff and the county addresses needs of the farm sector. An outcome of Grayson Extension's work with SET (see #34) is a set of strategies to enhance the agribusiness sector in Grayson County. Grayson LandCare is promoting the Beginning Farmer and Ranching Program to assist with farm transition to beginning farmers. GLC hosted a regional meeting with VA Tech's Appalachian Foodshed Project staff on March 31st to discuss the current state of agriculture and food insecurity; we identified resources, barriers and opportunities for agricultural growth and cooperation.
38	Develop a suitability analysis to determine prime farmland and consider policies to protect and encourage the farming of this land in future land-use decisions.	Ongoing	Green Infrastructure Grant was awarded to the Planning Commission and Ag Based theme map will be developed to determine prime farmland. Developed in partnership with Grayson Extension and NRSWCD partners. GLC partners with New River Land Trust to protect land with conservation easements
39	Support local food initiatives and consider collaborating with local farmers and regional agricultural organizations to create a regional food hub that will transport and market local agricultural products.	Ongoing	IFM partners with SOFresh, Appalachian Sustainable Development, and the NRV working group to promote local food thru the development of a regional brand in addition to developing a transportation service to deliver local products to wholesale outlets

40	Reduce long term cost to the county by improving efficiency of facilities, services, and work flows.	Ongoing	The Grayson County Public Works avoided \$30,322.50 in tipping fees FY 2015, through use of the recycli program.
			The county entered into a term contract with three (3) engineering firms to expedite projects, meet public procurement standards and improve the efficiency of project management. Grayson County Administration sponsored the first Employee Healt Fair to offer health screenings and encourage healthy habits of county employees to reduce long term health costs.
41	Bolster the county Geographic Information System (GIS) to improve land-use planning and county efficiency. Use GIS to understand guardrail needs for reoccurring safety concerns.	Ongoing	Item #25 above.
42	Continue to have Grayson County representation on local and regional boards, commissions, and partnerships in which Grayson County has a responsibility, association, or investment in said endeavor.	Ongoing	DSS Director serves on the boards of Rooftop of Virginia Community Act Program, the Twin County Prisoner Reentry Council, Occupational Enterprises, Inc., the Virginia Leagu of Social Services Executives state Employment Services Committee, HOPE, Inc., Smart Beginnings of Southwest Virginia, the Grayson County Community Policy Management Team, and the Highlands Community Collaboratio Council. Additional DSS Staff serve the Grayson County Family Assessment Planning Team and Rooftop of Virginia Head Start Polic Council. Director of Planning serves on the Ninth District Development Financi Board, Crooked Rd. BOD, New Rive Highlands RC&D Council, Take A Break From the Interstate Council a Advisory member to the Independence Famers Market

			Association, Region One Chair and Membership Committee.
			The Sheriff was elected President of the Virginia Sheriff Association Boa of Directors.
			The Board of Supervisors, County Administrator and Deputy County Administrator Serve in multiple leadership positions on regional boards and commissions.
			County Administrator appointed to serve on the VACO Economic Development, Planning Steering Committee.
43	Ensure that all county departments draft and utilize	Ongoing	Comprehensive Employee Handbo
	standard operating procedures to improve efficiency and information exchange.		was developed (enacted in 2015) a all correlating employee policies an protocols were reviewed and updated during the process. The county implemented the use of ADP software and personnel management program for efficience of payroll functions.
44	Continue partnerships with non-profit, private, state, federal, regional collaborations, and localities to leverage funds and resources necessary to improving our communities.	Ongoing	DSS continues to collaborate with other agencies, community partne state officials, elected officials, nor profit organizations, civic and religious organizations, and other localities in order to achieve the referenced goals.
			Building Dept. & Mt. Rogers PDC assisted the Town of Troutdale wit securing a Community Developme Block Grant and Grayson County is serving as fiscal agent for the \$688,430 grant. County Admin, Mt. Rogers PDC & Building Dept. began the Eagle Bottom Rehap Project Planning Gra through DHCD.
			Building Dept. & County Admin assisted Rooftop & Grayson County Schools to provide a head start program for 18 Pre-K students at Independence Elementary School.

1		1
		Rooftop of Virginia provides critical services such as head start, weatherization assistance (11 households in Grayson) emergency services (reached 100+ households) housing assistance and other critical needs for Grayson Residents. BRDC connected regional youth and served 3000 participants by partnering with community organizations on their outreach programs.
		Grayson LandCare partnered with county and regional org on information exchange. In 2015 we brought in grants from VA Tech, USDA and Central Appalachian Network (CAN). GLC is the fiduciary agent for the Local food initiative funded by Heifer International and Seeds of Change. The project centered in Alleghany County NC, focuses on a more regional approach to the local food movement and has established multiple sales outlets for local food growers. Partnered with Church of the Good Shepherd on a First Friday Film Series from May - August. Will expand in 2016.
		Public Works offers services to River North Correctional Center and provides solid waste/recycling services to businesses on 58 corridor, City of Galax and Carroll county
Consider the extension of water and sewer lines to communities with gaps in service or when environmental health threats necessitate action	Ongoing	Building Dept., Mt. Rogers PDC and County Administration completed the Nuckolls Curve project by installing new water meters and water lines to 25+ residents.
Evaluate county water infrastructure throughout the county and develop a maintenance schedule to ensure that services remain viable.	Ongoing	The County developed Articles of Incorporation for the establishment of a Public Service Authority (PSA) and appointed members in 2015. The PSA has met monthly and is working on water infrastructure issues.
	communities with gaps in service or when environmental health threats necessitate action Evaluate county water infrastructure throughout the county and develop a maintenance schedule to	communities with gaps in service or when environmental health threats necessitate action Image: Communities with gaps in service or when environmental health threats necessitate action Evaluate county water infrastructure throughout the county and develop a maintenance schedule to Ongoing

47	Current efforts to reduce or and substance I	Ongelan	DCC has continued to satisfy the
47	Support efforts to reduce crime and substance abuse in Grayson County.	Ongoing	DSS has continued to utilize the Grayson County Family Initiative program to education families on the dangers of substance abuse among many other issues. DSS investigated or prevented over 30 instances of public assistance fraud. For additional information, see attachment. Sheriff Dept. engages in multiple "crime & substance abuse mitigation measures including; the School Resource Officer Program in every school in the county, a full time Crime Prevention Officer, A full time drug sniffing taskforce that completed 162 searches last year including in the school system, regular business security checks, traffic patrols and over 2,844 requested patrols were completed in 2015. Full report in the Attachment.
48	Encourage countywide efforts to reduce waste and increase recycling.	Ongoing	Grayson LandCare hosted Jonathan Luper- Director of Public Works. Info on how and where to recycle was shared at GLC booth at the Independence Farmers Market for the remainder of the season. The local "Buy Nothing" Facebook group (a GLC partner organization) held a Holiday Bazaar in December where residents could swap usable items for free and is a continuing presence on Facebook to promote sharing and building community. GLC's Save Green Expo featured information on recycling. Public Works continues to grow the recycling program with a 76% increase within the last three years. Public outreach included green recycling events at public venues, schools, libraries and tours of the
			public works recycling facility.
49	Support strategies to prolong the life of the regional	Ongoing	Grayson County Public Works
-15	landfill by increasing recycling/reuse of materials for ALL partners in the Solid Waste Authority.	OUPOILIE	continues to lead the tri-county area in recycling efforts. See the attached Recycling figures for FY 2015.

50	Evaluate local incineration of trash and/or transfer station as an option to reduce trips to the landfill.	Complete	Public works placed three compactor trucks in service which eliminates trips to the regional landfill.
51	Support initiatives that expand the recycling program and the ability to collect revenue. Consider investing in a truck to haul products and a glass recycling/crushing process to capture revenue from this waste stream.	Ongoing	The Public Works continues to expand the recycling program and is adding new equipment vehicles. Plans are to purchase a paper shredder to increase revenue of recycled paper.
52	Continue to support the Virginia Cooperative Extension Service and public libraries as valuable educational opportunities for the county.	Ongoing	Strong county support has continued for the both the Extension and Library Programs. Grayson LandCare was a sponsor of the Extension Agribusiness Tour. GLC had a display in the library through August and donated books on sustainable use of the environment.
53	Create a task force to analyze the environmental health of the county. In particular, as it relates to septic tank issues/straight-piping, the lack of a full time environmental health officer. Ensure that the programs offered by the Health Department align with the needs of the county.	Pending	Pending The Extension Service facilitated well and spring water testing for residents of Grayson County.
54	Develop School System Capital Improvement Plan to prioritize transportation and facility improvement projects.	Pending	School System is in the process of updating the School System Comprehensive Plan.
55	Develop internship/mentorship program for youth to gain experience/build resumes. Combine with leadership training.	Ongoing	Grayson 4-H, Department of Planning & Community Devpt and the Historic 1908 Courthouse provided an internship opportunity for two local teens. They submitted a resume and participated in a job interview. The youth received a stipend for their hours worked and obtained useful skills to build their resume. BRDC launched the Young Explorers Club that connects youth with local leaders in Environmental Science and offers service project opportunities. Sent two youth to the National Environmental Summit for High School Students. The grant awarded to GLC through the VA Beginning Farmer and Rancher Coalition is designed to build

			mentor/mentee relationships between long serving farmers and high school aged and veteran farmers. Each year, the Matthews Living History Museum offers a seat on our Board for an Honors AG student or Honors History student. The student must have access to transportation and participate as a fully functional Board member. This program includes a \$250 stipend to the student.
56	Reach out to second home, retirees, professionals and other potential volunteers to lead education programs in; trades, business, leadership /after school/intern etc	Ongoing	 4-H has partnered with other educational groups such as the Blue Ridge Discovery Group, Matthews Living Farm and the Independence Farmers Market to provide a variety of learning experiences for youth. BRDC utilized 22 retired, semi-retired or active professionals to offer high quality programs in 2015. The IFM offers free workshop in crop production planning, farm business planning and new farming technologies and practices. Volunteers develop curricula/presentations and lead the classroom activities.
57	Understand the challenges for repeat offenders and the needs for those in the Criminal Justice System to re-enter society as productive citizens.	Ongoing	Day report continues to focus on job placement of clients. Life skills counseling every week prepares clients to maintain a stable environment for their family, job skills, and emotional support for day to day obstacles.
58	Develop an information system/network for county residents to learn about lifelong learning opportunities already offered by area organizations. Support workshops and programs already offered for lifelong learning.	Pending	Grayson LandCare offered public workshops on elderberries, blueberries, sheep & fiber production & bee-keeping classes. Presentations at open meetings included a Tech entomologist on insect management, horticultural services through Extension, the CATE

			Center and sustainable forestry practices. Annual Save Green Expo had 23 educational exhibits, free to the public, on activities of GLC and its partners.
59	Work with agencies and educational institutions to develop job skill training programs to meet identified gaps in the local workforce.	Ongoing	Extension is involved in the SET program where workforce development is a major emphasis for all industry segments. Extension's role is both agriculture industry specific workforce training, and developing workforce ready youth for any career pathway by participating in 4-H activities such as Career Immersion Day. Independence Farmers Market (IFM) works with the County Extension office to promote and develop classes and instruction on small sustainable farming practices.
60	Require all county appointments to attend leadership training within the first two years of appointment.	Ongoing	Virginia Cooperative Extension and Virginia Association of Counties co- lead the Virginia Certified County Supervisor Program. Grayson Extension has offered
			leadership training for current and past Supervisors and department heads, and is available to continue that effort.
61	Require all Board of Supervisors to attend the National Association of Counties BOS training within one year of service and require Advanced Training for Board or Supervisor Chair.	Pending	Pending
62	Achieve Certified Crime Prevention Community Status	Pending	Full Time Crime Prevention Officer obtained certification as a Crime Prevention Specialist in 2014. The move to the Public Safety Building in 2016 brings the Department a step closer to achieving community status.
63	Expand the Recreation Department programs and facilities to include adult/senior programs and outdoor recreation.	Ongoing	The Grayson County Recreation Department continued offering fitness courses for adults.

			The Recreational Trails Project-ADA Trail construction began and will be available for disabled adults/seniors by 2017.
64	Develop an Environmental Health Loan Program - a low interest revolving loan fund to assist citizens with high cost projects needed for environmental health issues including septic system replacement, demolition of hazardous buildings, and junk removal.	Pending	Pending
65	Host community meetings and utilize key pad polling to gauge citizen input on land use and zoning restrictions.	Pending	Pending
66	Survey other communities to gather input on strategies for attracting medical clinics and services. Support private investment in medical services and clinics where possible.	Pending	Pending
67	Sponsor a suitability analysis for land-use types and develop a future land use map based on the recommendations of the suitability analysis.	Ongoing	The Grayson County Planning Commission in partnership with the Department of Planning applied for a Green Infrastructure Grant, for \$9500 in technical assistance to identify natural resource and develop theme maps to be used on the future land use map.
68	Develop policy for the review of conservation easement applications when county approval is needed.	Complete	Planning Commission began the practice of reviewing Conservation Easement applications in 2014 and has continued the review process.
69	Amend administrative process for rezones to include site plans and review/interaction with VDOT for rezone applications.	Pending	Pending
70	Collaborate with land use agencies who provide technical assistance such as the New River Soil & Water Conservation District, VDOF, USDA NRCS, USDA FSA, and other similar organizations.	Ongoing	County Extension collaborated with NRSWCD, USDA NRCS, FSA and VDOF on cost share programs, grants and BMP implementation. County Extension provided support for field days and educational events at NRSWCD- New River Hill Farm. Planning Dept. and Planning Commission initiated Green Infrastructure Grant in partnership with SWCD, Extension, DGIF, DCR-NH, MRPDC, BRDC to develop natural

			resource theme maps and GIS databases. BRDC is partnering with local agencies to conduct citizen science projects such as water quality testing, biological surveys and migration monitoring. GLC's Save Green Expo featured these and other agencies with information and resources to help local citizens use their services effectively. NRCS agents regularly attend IFM workshops to promote and provide clarity on federal programs that promote responsible land use
71	Survey small business owners to understand the needs of these businesses and leverage resources to assist these needs.	Ongoing	The SBDC participated in a BEE planning grant from DHCD exploring the training and professional development needs of small business owners. Business owner's throughout the entire Twin County region were either surveyed in person or provided a paper survey. The data has been compiled for the SBDC to analyze and determine training programs for existing businesses. Extension developed Agribusiness Showcase to connect small business owners with local government leaders. The location rotates yearly for each Electoral District of the county. In 2015, the Elk Creek District was highlighted. Extension provides resources to small businesses and agricultural providers to address their needs.
72	Support AEP's 5 year Plan for utility improvements in Grayson County.	Pending	Pending
73	Support initiatives that create employment through value add/processing of local agriculture and forestry resources.	Ongoing	Extension partnered on workshops/demonstrations related to elderberries, and safe food/produce handling. Grayson LandCare hosted the Annual Save Green Expo in Independence

			and sponsored multiple workshops and presentations on agriculture, natural resource production. The Blue Ridge Woodland Growers Network was formed to educate and network potential producers of non-traditional forest products. The Independence Farmers Market continues to promote agriculture opportunities with four (4) part time staff, a small business incubator, over forty (40) farmers and crafters at both the open air and online markets. The venue provides income to area producers and crafters. Over three workshops were held in 2015 on sustainable production practices. GLC's Forestry Committee seeking funding for a small wood-drying kiln to make selective hardwood harvesting profitable. Matthews Farm Museum Heritage Events provide free booth space for the Independence Farmer's Market, local artisans and soap makers who sell their wares and do very well at all our events. Additionally, we maintain a data base and contact and recruit appropriate vendors for the Arts Council Quilt Show and for the Civil War re-enactors and other area organizations that request our assistance.
74	Sponsor independent third party study of the proposed benefits/negative impacts of use value taxation.	Pending	Pending
Priority 3			
75	Understand energy costs across the county and support initiatives that reduce energy use. Promote alternative energy technology and efficiency.	Ongoing	GLC's Save Green Expo featured solar and wind power and how to build a rocket stove
76	Support the Independence Community Initiative for development of McKnight Park as part of tourism development.	Ongoing	IFM works with the Town to develop a multiuse Park that meets the needs of Town and community events as well as the Farmers Market. The vibrant Market has shown the feasibility of Park development. The IFM festivals continue to draw visitors

			from other areas and prove that Grayson can offer destination opportunities for the tourism industries.
77	Create a tourism brand for outdoor recreational assets on the western end of Grayson County to promote tourism and small business development.	Ongoing	Tourism Department, BRDC and business assets are working with Mt. Rogers PDC on a Mount Rogers brand for the western Grayson area. Several meetings were held in 2015. BRDC is branding western Grayson as the wilderness destination in the east by marketing in North Carolina and I-81 corridor.
78	Promote foster parenting in the community.	Ongoing	Promotion of foster parenting and recruitment of new local foster families has been a top priority over the course of calendar year 2015 for DSS. During the course of this year the department has conducted many community outreach events and successfully recruited, trained, and approved fifteen new local foster families.
79	Complete an inventory and a review of natural and cultural assets of the community.	Ongoing	See Item #67 above. Grayson County submitted comments to the FERC regarding relicensing of the Fries Dam, with the goal of improving the New River Access and Economic Devpt Opportunities in Fries.
80	Consider a full time visitor/tourism center.	Ongoing	Grayson County Tourism continued agreement with Historic 1908 Courthouse to serve as Visitor Center. Assisted with new signage for the facility and improvements to the visitor information distribution racks.
81	Consider expanding efforts of agri-tourism initiatives.	Ongoing	Grayson LandCare toured Glade Road Growers in Blacksburg to better understand agri-tourism. Rick & Jen Cavey hosted a tour at Wagon Wheel Farm for the Farmer-to-Farmer Network – Abingdon, VA based organization. Independence Farmers Market hosted 6 special events promoting local agriculture and was a

			lunch stop for "Take A Break From the Interstate" in July.
			Grayson Tourism continues to offer a free listing page/marketing for agritourism on the Grayson Tourism website.
			Independence Farmers Market successfully applied for and received \$82,414 for the Farmers Market Promotion Program. Expanding Agritourism in Grayson County by increasing marketing efforts in partnership with Grayson Tourism is planned as part of this grant.
82	Consider collaboration between Grayson County and local historical societies/organizations to promote important historical/cultural resources of the county.	Pending	Initial conversations with Historical Organizations regarding driving trails based on Historical assets.
83	Consider creating a tourism business network to improve professionalism and networking of businesses associated with tourism.	Complete	E-mail contact list has been developed for Grayson Tourism. Periodic newsletters are mailed for information exchange. Tourism Ambassador Program was implemented to improve tourism business, marketing skills and networking. Provided three marketing courses and assisted with the development of new logos for tourism businesses. The Tourism Department continues to partner with lodging partners. In 2015
			2015, the Transient Occupancy Tax collected from lodging partners increased by \$1975, from 2014 (\$23,980) to 2015 (\$25,955).
84	Bridge the Tourism and Recreation Departments to ensure that visitors can access local recreational offerings.	Ongoing	Recreation Park listed as on Outdoor Recreation asset on the Tourism Website.
85	Continue improving the government website to facilitate the exchange of information in an accurate and efficient way.	Ongoing	Grayson County Administration in partnership with the IT Dept. updated the Grayson Government website and can now make required edits in house for timely information. The Facebook page was developed to share information via social media.

86	Consider a spay/neuter ordinance to address the taxpayer cost for animal control and support educational programs about responsible animal ownership. Partner with animal welfare organizations to find homes for unwanted pets.	Ongoing	Animal Shelter working with the Twin County Human Society on animal placement/adoption programs for unwanted animals.
87	Explore successful models/programs that break the cycle of poverty and replicate these programs.	Ongoing	DSS Executive Summary lists multiple programs tackling this issue. GLC's Earthbox Project, in partnership with VA Tech, provided containers, soil and seeds to 40 needy families in Grayson County so they could grow food for their families. Independence Farmers Market, as part of the Wholesome Wave Nutrition Network, doubles SNAP benefits and provides cooking demos on how to use fresh produce.
88	Support and expand activities of the Day Report Program to prevent repeat offenders and assist them with transitioning back into the community.	Ongoing	The Day Report Program is now focusing more on substance abuse help and support. Drug offenses have been the leading crime of clients referred into the program. Encouraging the clients to enroll in extra AA/NA meetings outside of Day Report is proved to be beneficial to the individual. Also arranging one on one time with struggling clients is being arranged when necessary.
89	Work with the school system to provide afterschool leadership development academy to encourage the next generation of leaders.	Ongoing	4-H Teen Club Members are given opportunities to develop and implement leadership skills. Annual trips to the state capitol also help to teach youth about the importance of leadership and how it can be used to shape our world both locally and globally.
90	Utilize crime statistic data and GIS to identify, prescribe and treat areas of acute criminal activity.	Pending	Pending
91	Expand DARE program into the higher grades in conjunction with School Resource Officer program. Consider "scared straight" as part of this program in partnership with River North Correctional Facility.	Pending	See Sheriff Dept. Report and Strategy # 47

92	Support private investment in Assisted Living Developments and other housing infrastructure needed for elderly and aging, where possible.	Pending	Pending
93	Create information clearinghouse for citizens in need of building repair and energy improvements by connecting them with established organizations such as Rooftop, People Inc., Rural Development, HUD, and others.	Pending	Pending
94	Build social capital by encouraging the formation and growth of civic clubs that address community needs. Topics may include scholarships, affordable housing, and other social issues.	Ongoing	Grayson County continues to support civic organizations with annual appropriations.
95	Collect data on ridgetop development and analyze data to determine if future threats exists.	Pending	Pending
96	Consider amendments to the subdivision ordinance to require surveys and/or land division data in digital AutoCAD dxf files.	Pending	Pending
97	Consider participation in regional Enterprise Zone to encourage local investment and business development.	Complete	In 2014, Grayson/Galax/Carroll was awarded by DHCD and announced by the Governor a new "Enterprise Zone Designation". This designation enables incentives/grants and tax credits for job creation and capital investment.
98	Study how lighting choices impact the night sky and consider policy to protect dark skies as a local asset.	Pending	Pending
99	Partner with Towns to expand bicycling and pedestrian transportation options.	Ongoing	The Enhancement Trail Phase II & Phase III will provide alternate transportation for Town Residents. Director of Planning & Community Development attended several town meetings regarding the project.
100	Analyze the need for Park & Ride locations and support public transit/ridesharing infrastructure when cost effective.	Pending	Pending
101	Provide County representation at Commonwealth Transportation Board meetings to lobby for transportation funding and ensure adequate representation.	Ongoing	The county in partnership with MRPDC successfully applied for HB2 funding to improve Hwy 58 and US 21 interchange in Independence. A robust six year secondary road plan was approved and the plan is to

			complete the six year plan in four years by creative use of the Rural Rustic Program. Brenda Sutherland serves as Grayson County's representative on the Mount Rogers Region's Transportation Steering Committee, and accompanied by County Administration, represents and attends various local, regional and state briefings and hearings regarding transportation needs and priorities
102	Consider policy that reduces strip development and multiple entrances to the state highways for safety concerns.	Pending	Pending
103	Consider incentive program to remove pre-76 manufactured homes that may be unable to meet current building codes.	Pending	Pending
104	Consider resolution for "Clean Grayson Month" to promote civic and public actions to clean up the county.	Pending	Pending
105	Gauge the support for a local office park to accommodate those without internet who may be in need of personal office and when space is needed for business development.	Pending	Pending
106	Evaluate the potential to transition the Industrial Development Authority to an Economic Development Authority.	Complete	Board of Supervisor resolution and IDA resolution officially transferred the Grayson County IDA to an EDA.
107	Encourage tourism by supporting the Blue Ridge Discovery Center, Matthews Farm Museum and/or other natural & cultural history museums as tourism development.	Ongoing	Tourism Department continues to support these organizations through exposure on digital and printed distribution pieces.
			Multiple organizations, such as Blue Ridge Discovery Center, Grayson Land Care, Independence Famers Market, Grayson County Historical Society, Matthews Living History Farm Museum are working together to promote themselves, each other and the county as a tourism destination.
108	Consider a new sheriffs building or a criminal justice center that attaches to the County Courthouse	Ongoing	In 2016, the Sheriff Dept. moved to the Grubb Public Safety Building on Davis Street. This state of the art

	and/or other strategies to improve courthouse security.		building is conveniently close to the Courthouse & Administrative Offices. This cost effective solution eliminates the need for future construction of a new facility on the courthouse campus.
109	Consider workforce development program to meet the local farm/forestry labor needs and plan accordingly.	Ongoing	See Extension comments on Priority I Strategy 16. Extension cooperates with the school system to get students industry certifications. Extension facilitated the comprehensive educational platform for agriculture and forestry workforce develop via use of New River Hill Farm. 4-H teaches soft skills needed in the workplace such as responsibility, supervision, and time management. 4-H Career Immersion Day exposes youth career opportunities in all multiple industry sectors including agriculture and food processing.
110	Evaluate the need for web based clearinghouse of ag/forestry assets and networks to promote this economy. (producers, value add products, active farms, local food infrastructure & transportation options for food products)	Pending	Pending

Calendar Year 2015: Planning Commission Report on the Comprehensive Plan Strategies

The <u>Grayson County Comprehensive Plan- Goal and Action Plan</u> was launched on January 1, 2014, with the approval of the Comprehensive Plan. As of January 1st, 2016 the county was twenty-four (24) months into the execution of the sixty month (60) plan before the next Comprehensive Plan revision, which is scheduled for 2018. The Yearly Report presents the county's progress on meeting the strategies in the plan. In the report, those strategies which are complete, are listed as complete. Those listed as ongoing or in progress, or because of their reoccurring nature will continue to be listed as ongoing. Strategies where little to no effort has occurred are listed as pending in the report.

Of the one hundred and ten (110) strategies listed in the Comprehensive Plan, the county has completed nine (9) strategies and has initiated or is actively working on seventy-one (71) strategies, which are listed as "Ongoing". There are thirty (30) strategies listed as pending.

The Planning Commission reviewed the top fifty-five (55) strategies of the Comprehensive Plan (Strategy 1-55). This review covered the highest priority items listed in the Comprehensive Plan. As a result of this review, The Planning Commission submitted comments and suggestions for strategy completion. This input is referenced below.

Strategy Identifier	Strategy Description	Planning Commission Suggestions
Priority 1		
2	Support efforts, where feasible, to encourage the development of advanced communication infrastructure; broadband, wireless internet, and cell coverage/towers.	Consider a comprehensive approach that fully understands the challenges "internet dead zones" of Grayson County and develop a plan to address the challenges. The citizen survey conducted in 2013 showed us that the "availability of high speed internet" is on average 62% of the households (who responded to the survey) The ability to attract businesses, industry and create an atmosphere for success is directly tied to internet/broadband access. An "internet/broadband" study of Grayson County may be a good first step in addressing this challenge and improving access to the citizens.
4	Continue recruitment efforts of industries to the Wildwood Industrial Park, Blue Ridge Crossroads Commerce Park and the Grayson County Industrial Park.	Great strides were made in infrastructure improvements at Wildwood Commerce Park. The engineering work at the two Industrial Parks in Grayson Park is applauded.
5	Encourage efforts to ensure the necessary infrastructure is in place and operating at the Wildwood Industrial Park, Grayson County Industrial Park, Blue Ridge Crossroads Commerce Park, and other industrial developments where they align with Grayson County's best interest.	Continue momentum and build on the recent efforts to improve and occupy the two Industrial Sites in Grayson county.

6	Reduce county debt and maintain a healthy county budget by using tools such as fundraising, grant writing, and progressive loan management; develop partnerships and new revenue streams to fund county projects.	With the tight budget challenges ahead, cost efficiency should remain a prime goal. The Planning Commission applauds the efforts to obtain grant funding and most notably the Sheriff Dept. for securing the largest grant amount in 2015 at \$202,175.
10	Require a code of ethics and a code of conduct for all county board authorities, commissions, and employees.	This strategy can be completed in 2016 and 2017 with minimal effort. A comprehensive list of the affiliated organizations and communication regarding the code of conduct and ethics could be pursued to encourage all affiliated groups to adopt the Code of Conduct and Code of Ethics into their Bylaws/Rules of Procedure.

11	Support volunteer emergency services to ensure that all residents can receive timely emergency assistance.	The Commission applauds the 2015 efforts to benefit the volunteer squads. Consider expanding the financial support already in place to ensure that the volunteer squads remain viable.
12	Prioritize school system capital projects with net cost savings as identified in the previous energy audit.	See School System Note*
13	Provide advanced technology and technology infrastructure to schools and students. Consider donation infrastructure to get free items.	See School System Note*
14	Offer diverse after school programs to include non- athletic activities such as ag/forestry, career readiness, arts and craft internships, college courses, leadership training, trade skills and advance degree programs.	See School System Note*
15	Consider performance based salaries and incentive salaries to attract/keep high performing teachers.	See School System Note*
16	Increase Career & Tech Education Program and consider other trade based youth/adult programs to educate "workforce ready" population for local employment or for small business development. May include; AC&Refrigeration, Masonry, Landscaping, Building Trades, EMT, Criminal Justice, Property Mgmt, Ag/Forestry, Home Health/Medical, Culinary Arts	See School System Note*
17	Partner with established colleges to offer a "satellite campus" in Grayson County for advanced degrees and long distance learning.	See School System Note*
18	Consider vacant spaces/buildings to utilize for advanced learning, trade education, small business development, community centers, mentorship/internship headquarters, and other programs.	The county has been successful in conveyance of "old properties" to community organizations. These community buildings become important anchors for the community. Consider a more systematic approach to ensure that community organizations are presented with the opportunity to use these "old properties" before they go on the open market. For example the Mt. Rogers School.

19	Assess the unmet needs of the elderly and develop a strategy to mitigate concerns and meet future needs.	More work is needed on this strategy. According to the 2010 US Census 45.2% of Grayson's population is over 50 years of age. 23.6% is over 65 yrs of age. Consider a comprehensive approach to fully understand the many needs of the elderly and develop an action plan to improve their conditions in Grayson County.
22	Conduct Feasibility Study for school system "Early Diversion Program". Program will identify students who may benefit from career/ technical training programs.	See School System Note*
23	Create inventory of the privately owned commercial and industrial sites and assist, where possible, with infrastructure needs or marketing to spur economic development.	Consider a strategic inventory of vacant commercial and industrial properties. Reach out to landowners of these properties to better understand any challenges, needs and potential for economic development.
29	Support the development of a Community Fitness/Wellness Center to provide opportunity for exercise and physical fitness.	This was the #1 response for requested new public service on the 2013 Citizen Survey. This strategy should remain a high priority for the county.
30	Improve county tax parcel boundaries and records to accurately reflect the county.	WEBGIS Parcel line improvements are a primary concern for residents and professionals involved in land use transactions. Consider additional funding for systematic improvement to older GIS parcel lines.

Priority 2		
31	Create a multidisciplinary committee to research techniques/programs that prevent the cycle of poverty. The study should include how poverty relates to lack of employment, education, lifestyle choices, substance abuse, personal responsibility/work ethic and social services.	The link between substance abuse and poverty remains high. Understand what efforts the county can do to reduce public benefits for repeat drug offenders who may be abusing the social service system. Break the cycle of poverty for this group of citizens through innovative ways to bring employment/lifestyle changes to further reduce their substance abuse/reliance on public assistance.
40	Reduce long term cost to the county by improving efficiency of facilities, services, and work flows.	Are there ways that we can operate more efficiently to reduce costs? He do we collectively ensure that we a operating at our most efficient leve

43	Ensure that all county departments draft and utilize standard operating procedures to improve efficiency and information exchange.	Consider requiring each Department Head to develop Standard Operating Procedures by 2018. This effort will professionalize county functions and improve efficiency/information exchange and transitions when needed.
54	Develop School System Capital Improvement Plan to prioritize transportation and facility improvement projects.	See School System Note*
55	Develop internship/mentorship program for youth to gain experience/build resumes. Combine with leadership training.	See School System Note *

*School System Note:

In development of the <u>2015 Comprehensive Plan Report</u>, the Planning Commission, despite multiple requests to the Grayson County School System, was not given any data about how the school system is addressing the strategies listed in the Comprehensive Plan- Goal and Action Plan.

The Commission recognizes that 2015 was a transitional period for the School System and that new leadership is in place to bridge the gap between the School System and County Administration. Because the School System is central to many of the challenges and holds great potential for addressing the strategies, their involvement in the Comprehensive Plan Report is vital for assessing how we are meeting the strategies for Grayson County.

It would be advantageous for the county to require "School System Input for the <u>Annual Comprehensive</u> <u>Plan Report"</u> at the same time as the Grayson County School System Budget Request. In this way, the Commission can more accurately reflect the efforts of the school system in the annual report. We appreciate any efforts on behalf of the Board of Supervisors to assist us with this request.

2015 Comprehensive Plan Report Summary:

The Planning Commission applauds the efforts of Department Heads, County Administration, The Board of Supervisors, Community Organizations and Affiliated Agencies in addressing the Comprehensive Plan Strategies. The 2015 Comprehensive Plan Report illustrates the many ways that our community is developing projects, plans of work and programs that correlate with the Comprehensive Plan and meeting the strategies.

While more work is needed to fully complete the Goal & Action Plan; the two reports (2014 & 2015) show a positive trend for meeting strategies.

The Planning Commission would like to thank the Board of Supervisors for supporting the Comprehensive Plan and we look forward to continued progress for 2016 and beyond.

* Attachments/Supporting Information – 2015 Comp Plan Report

Rooftop of Virginia- FY 2015 Services to Grayson County

2015 Annual Update- Dept. of Social Services

Executive Summary- Grayson LandCare

Executive Summary- Blue Ridge Discovery Center

Executive Summary- Day Reporting Center

Building Department Highlights for 2015

Public Works- 2016 Goals & FY 2015 Recycling & Tipping Fees

Sheriff's Dept.- 2015 Annual Report

Grayson County Administration- Economic Development Summary

ROOFTOP OF VIRGINIA CAP, INC.

SERVICES PROVIDED TO GRAYSON COUNTY RESIDENTS JULY 1, 2014 - JUNE 30, 2015

OF

		INDIVIDUALS	
		RECEIVING	<u># OF</u>
PROGRAM	SERVICES OFFERED	SERVICES	HOUSEHOLDS
Head Start/Early Head Start	Education services to children/pregnant women	82	48
Weatherization	Houses winterized	17	11
Earned Income Tax Credit	Preparation of Income Taxes	121	116
Voucher Choice Housing Program	Assistance with rent	112	46
Seniors	Socialization/Meals	14	11
Outreach Program - Emergencies Services:			
	Food	76	33
	Rent - evictions notices/deposits on units	6	5
	Electric Bill - Termination Notices	58	25
	Heating Fuel	39	18
	Water - cut-off notices	8	3
	Toy Shop	75	16
	Budget Class	14	14
	Neighbor-to-Neighbor (electric bills)	74	27
	TOTAL SERVICES	696	

2015 Annual Update on Comprehensive Plan Items for Grayson County Department of Social Services

The Department of Social Services has had a busy calendar year 2015, in addition to carrying out our duties of operating the multiple public assistance and family services program we offer, we continued to address multiple items found in the Grayson County Comprehensive Plan. One of the main efforts during 2015 was to continue to bolster and grow the Grayson County Family Initiative Program. The Grayson County Family Initiative Program is a program featuring education, real-world, skills based classes for parents designed to teach and assist them in learning how to safely and properly discipline their children, find employment, manage their finances, avoid and recover from substance abuse, maintain proper hygiene, and learn and maintain a positive attitude regarding their own self-sufficiency. One of the main ways the program has been bolstered during 2015 was through a partnership with Rooftop of Virginia Community Action Program. Rooftop CAP has provided the Department of Social Services with a staff member to organize and facilitate the program at no cost. This has been a very beneficial addition which further assists in addressing items 47 and 87 of the Comprehensive Plan.

Another focus for the department during 2015 has been the improvement of the CSA (Children's Services Act) program in Grayson County. During 2015, a complete Self-Assessment of the program was completed, including a complete policy review and update to ensure audit compliance. Additionally, there have been significant cost savings through the recruitment, training, and approval of 15 new local foster families during 2015. Final CSA Expenditures for FY 15 for Grayson County amounted to \$721,719.99. As of 2/3/2016 Straight line projections show that CSA Expenditures for FY 16 should amount to \$524,214.02. These efforts address items 32 and 78 of the Comprehensive Plan.

The Department also continues to focus intently on our Benefits Fraud Investigation and Ongoing Revenue Recoupment Programs. During Calendar Year 2015 the Department recouped approximately \$49,884.84 in fraudulently received benefits, offsetting social security payments, offsetting child support payments, filing fees, and co-payments.

Possibly the largest effort during Calendar Year 2015 by the Department was the attempted implementation of a Pilot program to address multiple issues in the community including workforce development, substance abuse, early childhood education, poverty, and self-sufficiency. A Multidisciplinary team was convened with members from non-profits, local government, and human services and workforce development agencies. The core of the program was to provide for training, work readiness credentialing, and paid apprenticeships for citizens to learn skills and become self-sufficient. Initial attempts to secure funding for the program from the state of Virginia have been unsuccessful, but we continue to make efforts to go forward in alternative avenues. This program would address items 31 and 87 of the Comprehensive Plan.

Moving towards 2016, the department intends to continue efforts towards implementation of this pilot program and being more focused on programs concerning self-sufficiency and workforce development.

Report of Grant Awards: Grayson County DSS for 2015

- Promoting Safe and Stable Families Grant: \$19,544.00 grant awarded by the Virginia Department of Social Services to provide for services to families and children in order to prevent child abuse and neglect, children entering foster care, and to assist in the reunification of children currently in foster care.
- Child Care Quality Initiative Grant: \$7,022 grant awarded by the Virginia Department of Social Services with funds from the Virginia Early Childhood Foundation to increase the availability and quality of child care in Grayson County.
- Donations through Fundraising: \$3,075.00 in donations to go towards emergency needs for vulnerable citizens of the county and to provide for the Grayson County DSS Elderly and Disabled Christmas Project

Executive Summary - Grayson LandCare

Grayson LandCare is a 501(c)3 incorporated in 2007 as a grassroots organization based in Independence. Our mission is threefold: (1) to advocate solutions for the community of Grayson County, Virginia and the surrounding area; (2) to increase the productivity and expand economic opportunities for local farmers, forest owners, and other citizens; and (3) to practice sustainable and equitable management of natural resources and the environment.

In 2015, we sponsored the following activities that we feel advanced the County's Comprehensive Plan and enhanced our community:

- The Independence Farmers Market has become a vital part of the county's economy and social scene, drawing tourists, part-time residents and long-time citizens together around the topic of fresh food, local crafts, and fun. Its primary mission to promote agriculture economic opportunities, provide access to local food, and educate consumers on the value of fresh local produce align perfectly with County goals and priorities. The Market employs 4 part-time staff and provides a low cost small business incubator for new entrepreneurs. Over 40 farmers and crafters participate in the weekly open air and year round online markets providing new opportunity and income to farmers and artisans. Typically offering at least 3 workshops a year and multiple cooking demonstrations it is a source of education for producers and consumers in the community.
- The annual Save Green Expo was held in Independence this year, with great attendance and support. This is our primary educational outreach to the public and we strive to make it interesting for all ages.
- The annual Land Stewardship Contest drew 17 high school entrants with outstanding ideas for sustainable local projects.
- Workshops and presentations (all open to the public) were offered on many topics, primarily related to agriculture and natural resources.
- We initiated a documentary film series in partnership with Church of the Good Shepherd, to the benefit of both organizations. This offers a new opportunity for entertainment and discussion to local families.
- Under the aegis of VA Tech's Appalachian Foodshed Project, we brought together key players in agriculture and food systems along the Blue Ridge Plateau (Grayson-Carroll-Floyd) for a day-long seminar assessing our strengths, challenges and opportunities.
- A new organization under our umbrella, Blue Ridge Woodland Growers, seeks to help owners of forested land earn income through profitable production under and among standing trees.

Executive Summary

How BRDC has met and worked towards the Goals and Strategies of the Grayson County Comprehensive Plan.

Blue Ridge Discovery Center (BRDC) is a 501c3 non-profit with the mission to inspire creativity and discovery through interest-driven and hands-on activities focused on the Blue Ridge Mountains. At the root of our mission is serve the population of Grayson County and the Upper New River Plateau. This is a region that is isolated geographically, economically and politically and the result is a massive void of community services that has reverberating effects on the county. BRDC aims to fill that void by growing missiondriven programs for residents and visitors alike. In 2015 we made great strides towards that goal by nearly doubling our impact and raising enough money to provide three parttime jobs and one full time job within BRDC. Our focus in the county revolves around three areas of activity:

I.Youth Education: Our highest priority is to provide community services to the Upper New River Plateau by funneling resources into the underserved population of Grayson County. The main way we achieve our impact is by providing supplemental support for our public education system through in-school and after-school programming. In 2015 we operated programs in Grayson County High School, Grayson Highlands School, Fries School, Baywood Elementary, Fairview Elementary and Independence Elementary. These included National Fishing in the Schools Program, Avian Adventures, Bio-Survey, Trout in the Classroom, and Blue Ridge Illustrated. The goal of these programs is to connect our youth to the place they call home and develop critical thinking skills. Beyond our community services BRDC is offering a full slate of summer camps, all located within Grayson County. These are both an opportunity to get our local youth engaged during the summer

months and the potential to connect visiting families to the amazing natural resources of Grayson County.

II.Community Programs: Blue Ridge Discovery Center acts as an interpretive agency for residents and visitors alike by providing exploration-based community programs led by regional experts. These programs engage participants in the public and private lands and develop long lasting connections with the place we all call home. In 2015 we conducted over 115 programs with over 3,000 participants. In 2016 we aim to develop a branch of unique professional guiding services for tourists focused on fishing, birding, hiking and other recreational activities within Grayson County.

III.Research: In 2015 we began two research projects that will draw attention to region: The Northern Saw-whet Owl Banding Station and The Deer Exclosure Research Project. Both of these research projects provide valuable insights but more importantly they begin a dialog about Grayson County in the region-wide community. Look for Blue Ridge Discovery Center to expand our research projects into various citizen science opportunities in 2016.

Beyond our programming impact, Blue Ridge Discovery Center is a leader in branding the region's natural resources. Our marketing effort, through digital media, focuses on highlighting the world-renown biodiversity in western Grayson County. We do this by raising awareness of unique species that are a result of our dramatic Blue Ridge landscape. Ultimately, we are elevating western Grayson County as THE wilderness destination of the East. Respectively Submitted,

Aaron Floyd

Executive Director Blue Ridge Discovery Center 12627 Wilson Hwy Mouth of Wilson, VA 24363 aaron@blueridgediscoverycenter.org



Grayson County Day Reporting Center Renee L. Sadler

Phone (276) 773-3274 (276) 236-8149 Fax: (276) 773-3673

129 Davis St. P.O. Box 217 Independence, Virginia 24348

Executive Summary for Calendar Year 2015

Grayson Day Report has had one of the busiest calendar years to date. There has also been a few changes in the program as well as many great successful completions by clients.

During 2015, there has been an increase in offenders convicted of various drug charges ranging from distribution of Methamphetamines to Possession of a Schedule II drug. The majority of clients entered the program with substance abuse issues. The mandatory weekly counseling sessions have now started to focus more attention to the drug abuse issues and offering support to each client. Clients have also been referred to offsite AA/NA meetings, which time there is supplemented as part of their community service. This is in attempt to rehabilitate each client and focus on a drug free lifestyle. Once this objective is obtained, each client begins to succeed in their family preservation as well as the job field. The primary goal is to completely rehabilitate the client, reduce the recidivism rate in their criminal activity, and to help each one become a productive member of society.

Day Report has been partnered with CSA in community service placement for their clients that cannot pay a fee for services. There has been a slight increase in clients in need of services and community services placement. By working with the CSA coordinator and caseworkers, we have been able to successfully assign these clients to a site within Grayson County. They have been able to render services to the county in exchange for receiving the services they need within their home. This is a huge accomplishment due to the fact that this is usually the last option that is given before children are taken from the home and families are split up.

One of the biggest benefits of day report is the money saved from adverted jail fees. When an offender is placed in the program rather than sentencing him/her to jail, it saves Grayson County a total of \$24.95 a day. Not only does the county save in fees, but it also saves in labor from community service hours within our community. This year's total net savings of the program was \$84,681.99.

The Day Report Program has proved to be a great asset to Grayson County. Not only is the program saving county monies, but it is also helping individuals turn their lives away from a life of crime. If an offender can change their lifestyle and become a productive member of society, this deters recidivism rates. These are the goals of the program and each year Day Report continues to succeed in meeting these goals.

Grayson County Day Report Annual SCAAP Grant

Grayson County Day Report applies for one grant annually. This grant is the State Criminal Alien Assistance Program. The grant is awarded by locality and is based on the illegal immigrants that are housed as offenders in our Regional Jail. The grant funding covers the cost of each correctional officer's salary required to maintain and take care of these inmates daily until they are released. This reimburses each county for the total costs and expenses.

This calendar year (2015), the total monies rewarded was \$2,627.00. This was rewarded on September 4th, 2015.

Building Department Highlights for 2015

- Worked with Administration and Mt. Rogers Planning District to improve water quality for 25+ residents along Nuckolls Curve Road by ensuring proper installation of water meters and water lines were code compliant during construction.
- The Building Department has been involved in the beginning stages of the Eagle Bottom Rehab project. The Building Official met with residents for question and answer sessions throughout the application and survey process with Administration and Mt. Rogers Planning District Commission.
- Provided funding and assistance for the GCHS Building Trades Program by establishing the High School Technical Program (HSTTP) sponsored by the International Code Council. The new curriculum ensures building trade students gain valuable knowledge as it relates to building codes and applying it to real world situations. Through this program a student has the opportunity to obtain certifications though out their high school career, also allowing a student to be better prepared to sit for various Inspectors Certifications exams through the ICC.
- Assisted Rooftop and Grayson County Schools to provide a Head Start Program for 18 Pre-K students at the Independence Elementary School.

- · Reviewed plans for the following upcoming projects in Grayson County:
 - o Fries Riverside Park Pedestrian & Bike Trail
 - Fries Train Station Visitors Center
 - Phase II & III Independence Pedestrian Trail
 - o Grayson County Recreational Trails Project, currently underway
- Worked with the planning and community development department to enhance the utilities at the Grayson Recreation Department.
- Assisted Troutdale with the implementing the Community Development Block Grant. (housing project)
- Assisted Grayson County Recreation Department with a lighting project to bring state of the art lighting to fields 3 and 4. Considerations were given to protect the impact to night skies.
- Assisting the Grayson County Sheriff Department with three renovations to the New Grubb Public Safety Building.

GRAYSON COUNTY COMPRENSIVE PLAN REPORT

2016 Grayson County Public Works Goals

- The #1 goal for GCPW Staff is to serve the residents in Grayson County with courteous and efficient trash pickup and disposal.
- Continue to offer options for better service with recycling which has grown over the last fiscal year with a 34.4% increase.
- Our spring large item pick up is growing and helps reduce illegal roadside dumping. This service
 is offered at no extra cost to the consumer. It is a positive cleanup campaign.
- Waste disposal and recycling go together.
- Increase our Community education and awareness of the benefits of recycling; by the
 participation of our staff at Green events in the county and public venue's, including school
 presentations and tours of our recycling facility.
- Recycling actually lowers our cost of Landfill fees and the amount of waste taken to our landfill. This will extend the lifespan of our current Landfill, located in Hillsville, VA.
- Recycling saves landfill fees as noted in our 2014-2015 data.
- Recycling can increase rebate revenue.
- This year our goal is to add new equipment and vehicles to help process our waste more
 efficiently.
- We would like to purchase a Paper Shredder. The revenue from shredded paper is much higher than loose paper.

 Continue to increase our cardboard recyclables, with pick up available for corporations and businesses in the area at no charge. This would be in addition to our Green Buildings already in place and serviced in the county.

Item Pick- up July 2014– JUNE 2015		
Grayson County Labor: \$7,687.00		
Fuel Expense: \$2,486.12		
Tire Disposal Expense: \$3,740.00		
Tons Collected: 135.78 Lbs.71,560 Tipping Fees	: \$6,794.00	
Man Hours: 615		
Town of Independence Labor: \$158.00	Town of Fries Labor: \$158.00	
Tipping Fees: \$94.50 11.16 Tons Lbs:22,320	Tipping Fees: \$838.50 Tons: 16.77 Lbs.: 33,540	
Fuel: \$ \$81.00	Fuel: \$\$67.01	
Tire Disposal Expense: \$ \$43.00 Tires: 35	Tire Disposal Expense: \$47.50	
Man Hours: 16	Man Hours:16	

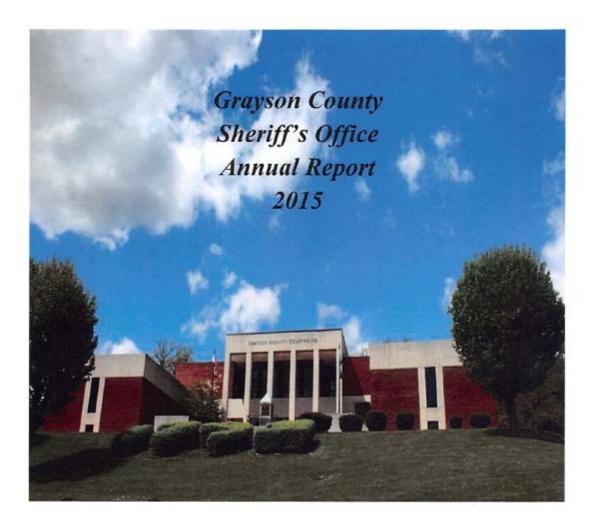
Recycling: JULY 1, 2014 - JUNE 30, 2015

Steel:	46.29 Tons	92,580 Lbs.	\$7,143.06	
Cardboard:	395.61 Tons	791,220 Lbs.	\$45,858.00	
Aluminum:	1.63 Tons	3,255 Lbs.	\$1,302.00	
Office Paper/Magazines/Newspaper:				
	133.68 Tons	274,855 Lbs.	\$ 2,893.50	
Plastic:	29.24 Tons	58,486 Lbs.	\$ 3,672.46	
Total:	606.45 Tons	1,212,900 Lbs.	\$ 60,899.03	

Tipping Fee: (Avoided) \$30,322.50

Overall Increase for Fiscal year: 2014-2015: 34.4%

Grayson County has consistently increased its recycling efforts over the past 3 Fiscal Years. we have an increase of 76%.



Sheriff Richard Vaughan

Grayson County Sheriff's Office 2015 Annual Report

In addition to deputies responding to 7,258 calls for service, the Grayson County Sheriff's Office had a busy year in 2015 with 5,822 warrants served (1,080 criminal and 4,742 civil). The department recorded 94 felony charges combined. Investigators placed 98 charges on drug offenders. Larceny and burglary charges came to a combined total of 39.

The Sheriff's Office Drug Sniffing K-9, Guage, completed 162 searches last year, which included checks within Grayson County Schools. The department investigated or assisted with 124 traffic accidents, issued 261 traffic summons and issued 25 warnings. There were 39 DUI arrests made and 16 charges placed on felons in possession of firearms, and 45 search warrants were also executed. The department recovered 5 stolen vehicles.



The Grayson County Sheriff's Office has also seen a dramatic increase with the number of cases that were adopted by Federal Law Enforcement Agencies. The department has referred cases to the Federal Bureau of Investigations, the Bureau of Alcohol, Tobacco, Firearms and Explosives, the United States Secret Service, U.S. Immigration and Customs Enforcement, the Virginia Department of Alcoholic Beverage Control, and the Drug Enforcement Administration.



Grayson County Investigators requested the Virginia State Police to administer 4 polygraphs. Grayson deputies served 118 Emergency Protective Orders in cases involving domestic violence. One of the most timeconsuming assignments deputies completed in 2015 was the service of 54 Emergency Custody Orders with 26 cases resulting in Temporary Detention Orders (TDO's). When a mental evaluation is completed and a TDO is issued, deputies must transport patients to St. Albans

Psychiatric Hospital in Radford or Southwestern Mental Health in Marion. The average time spent on a TDO is 6 to 8 hours.

Courtesy and non-emergency services included:

Patrol deputies make an effort to check the security of every business in the county each day. Closed business checks were conducted and 21 open buildings were found. Deputies assisted 432 stranded motorists, which included jump-starts, lock-outs, and changing spare tires. Fire departments and rescue squads were assisted by patrol deputies in 210 incidents. The Sheriff's Office provided traffic direction and escort services for 34 funerals. Deputies

performed additional patrols in areas of the county where citizens have identified a special need. A total of 2,844 requested patrols were completed in 2015.



Sheriff Richard Vaughan is one of few shared sheriffs in Virginia. In addition to law enforcement responsibilities for the entire county, and providing deputies for court security, a shared sheriff is also responsible for the service of civil process for Grayson County and the Grayson County portion of the City of Galax.

The Grayson County Sheriff's office is comprised of 12 patrol officers, including a Lieutenant, 2 Sergeants and 2 Corporals. There are 3 investigators, one Crime Prevention are a miteorigatoro, one arme i revenuon

Specialist, 5 dispatchers, 2 courtroom security officers, one civil officer and 6 School Resource Officers. One civil clerk and one administrative secretary are also employed at the Sheriff's office. The department has a drug detecting canine, Gauge. All sworn personnel and dispatchers are first responders, trained in CPR and first aid and have a National Incident Management System (NIMS) certification. Two personnel, including the Sheriff, have completed advanced Crime Scene Investigation training at the Virginia Department of Forensic Science Academy in Richmond.

Thanks to a grant from the Department of Criminal Justice Services and the collaboration of both the School Board and the Board of Supervisors, we have a School Resource Officer in every school. The School Resource Officer Program places a law enforcement officer in a school full-time to provide a variety of support programs and services to the students and staff. The overall goals of the program are to maintain a safe and secure learning



environment on the school campus, influence the development of positive attitudes by youth towards the law enforcement community, and to reduce juvenile crime through the use of intervention strategies, proactive policing, and networking. In 2015, School Resource Officers received 259 calls for assistance from school personnel. They attended 42 school events, performed 81 law-related lectures, and gave 219 individuals crime prevention resources. SRO's also had 3,238 juvenile contacts on issues involving bullying, school disruptions and tobacco use.

Funding available from a Department of Criminal Justice Services (DCJS) grant, allowed the Sheriff's Office to transfer Sergeant Carner from Investigations into a full-time Crime Prevention Officer position.



Carner obtained his certification as a Crime Prevention Specialist from DCJS and oversees the programs that help us to take a more proactive approach to crime in our



communities. He presents safety information to newly licensed drivers, coordinates community watch groups, and conducts security assessments for banks, businesses, and homeowners.

Town of Fries Police Services Contract – The Grayson County Sheriff's Office provides police services for the Town of Fries. In 2011, the Town of Fries and the Grayson County Sheriff's Office negotiated a contract which provides 160 hours of dedicated patrol to the town. The Grayson County Sheriff's Office has been providing a minimum of 160 hours of coverage since that time. In 2015, Grayson deputies spent an average of 189 hours patrolling the Town of Fries.

Chief Deputy David Ashby – Performs mostly administrative functions at the sheriff's office. He coordinates training for the staff, keeps deputies supplied with uniforms and equipment, and manages the fleet of vehicles. Chief Ashby is also a Forensic Science Academy graduate, Hostage Negotiator, and a General Instructor.

Karen Smith Administrative Assistant – Performs office related duties, is a certified dispatcher, and coordinates the TRIAD program for Senior Citizens and other community events.



Lieutenant Darren Barrett- Supervises the Civil Division and Courtroom Security Operations. Lt. Barrett also serves civil papers on a daily basis. Sergeant Charles Kinzer - Courtroom Security Sergeant Alan Graham – Court security, General Instructor, Firearms Instructor and SERT Team member

Susan Dolinger – Civil Clerk responsible for logging in all court issued criminal and civil papers, and greets the pubic as they enter the office.

Lieutenant Todd Perkins – Supervises the Criminal Investigations Division. Lt. Perkins is also responsible for all evidence handling and submissions to the forensics laboratory in Roanoke. Lt. Perkins in an Intermediate Level Emergency Medical Technician and was honored with the 2010 Regional award for Outstanding EMT. He is also a General Instructor and is deputized with the US Marshals Service, serves on the Virginia Search and Rescue Council. Sergeant Doug Carner – Certified Crime Prevention Specialist and supervisor of the School Resource Division. He conducts security assessments, coordinates community watch groups, compiles grants, and assists the investigations division as needed. Carner is a Hostage

Negotiator, General Instructor, and is assigned to the Internet Crimes Against Children (ICAC) Task Force.

Investigator Cpl. Adam Horton – Narcotics Investigator, sworn with the Drug Enforcement Agency (DEA), Specialized Entry and Response Team (SERT) member, and Field Training Officer. He is a member of the Twin County Drug Task Force, and is deputized with the US Marshals Service.

Investigator Cpl. Bradley Brown- Awarded 2010 Officer of the Year by the Galax Elks Lodge, General Instructor, SERT Team member and Narcotics Investigator, sworn officer with the DEA, full time task force officer with ATF, and member of the Twin County Drug Task Force **Lieutenant Gary Hash** – Patrol Division Supervisor, Certified Dispatcher and D.A.R.E. Instructor, and is also a General Instructor.

Sergeant Jeff Merilic – Supervisor Patrol Team B, SERT Team member, General Instructor, Firearms Instructor, Hunter Safety instructor and maintains a Master Deputy status.

Sergeant Doug Waller – Supervisor Patrol Team A, SERT Team, General Instructor and FTO Corporal Travis Jefferson – Supervisor, General Instructor

Corporal Eric Testerman - Patrol, SERT Team and K-9 Handler for Gauge, and FTO

Deputy Cody McGrady - Patrol Deputy, SERT Team

Deputy Jason Carico - Patrol Deputy, SERT Team

Deputy Jim Winterburn -Patrol Deputy

Deputy Jordan Johnson - Patrol Deputy

Deputy Mico Davis - Patrol Deputy

Deputy Brandon Phillips - Patrol Deputy

Deputy Brad Hawks - Patrol Deputy

Corporal Rhonda Halsey - School Resource Officer, D.A.R.E., Sexual Assault Investigator,

Hostage Negotiator, General Instructor and Master Deputy

Deputy Bobby Jones – School Resource Officer, D.A.R.E, Emergency Medical Technician and Hunter Safety instructor

Deputy Kevin Watson - School Resource Officer

Deputy Joshua Catron - School Resource Officer

Deputy Seth Cutshall - School Resource Officer

Deputy Patrick Shaw –School Resource Officer Bobby Wright – Part-time Court Security Jason Hawks – Part-time Court Security and SRO



Dennis Eller – Communications Supervisor and General Instructor Brenda Hawkins – Dispatcher Ron Hoffman – Dispatcher Brad Chambers – Dispatcher and General Instructor Justin Wooten – Dispatcher, vehicle and radio technician Dawn Jones – Part-time Dispatcher Tim Kirby – Part-time Dispatcher Rebecca Stamper – Part-time Dispatcher

Fries Contract		
Contract Services	\$36,000	

Grant funds awarded for FY15-16			
JAG LE Block Grant Duty gear for one officer (including vest)		\$ 3,550	
DCJS - CPO	Crime Prevention Officer	\$ 28,200	
DCJS – SRO	School Resource Officer	\$ 28,200	
DCJS – SRO	School Resource Officer	\$ 28,200	
DCJS – SRO	School Resource Officer	\$ 28,200	
DMV Grant	DUI overtime (road checks) new radar units, breath test kits and training	\$ 18,825	
Rural Development	Vehicle Grant	\$ 67,000	
Total Awarded funds		\$ 202,175	

Grayson County Sheriff's Office - Drug Asset Forfeiture Funds

Local	\$ 232.17
State	\$ 4,973.50
Federal	\$ 0.00
Total Received in 2015:	\$ 5,205.67

Grayson County, Virginia Economic Development Summary 2016 Grayson County Adminstration

Preface:

This Economic Development Summary was prepared to provide a general overview of the various facets of Grayson County's Economic Development Program as well as an overview of the Economic Development Authority, our state, regional and sub-regional partners and an outline of economic and community development and tourism strategies to be employed to effect new job creation and job retention, capital investment, workforce development, tourism advancement, pro-business climate, and overall community prosperity. The Summary is intended only to provide a macro-economic and community development overview, and does not reflect the sum-total of the County's economic development activities, efforts or accomplishments.

State Level - Overview: [Virginia Economic Development Partnership]

Continue to forge and maintain relationships with the Virginia Economic Development Partnership (VEDP) and various other state agencies charged with bolstering or supporting economic and community development in the Commonwealth.

In 1995, the Virginia General Assembly created the Virginia Economic Development Partnership (VEDP) to better serve those seeking a prime business location and increased trade opportunities and, therefore, to foster increased expansion of the Commonwealth's economy. As a state authority, the Partnership is governed by a 24 member Board of Directors comprised of businesspersons from around Virginia, each of whom is appointed by the Governor and the General Assembly. The President & Chief Executive Officer is employed by the Board to oversee the fulfillment of their Mission:

"To enhance the quality of life and raise the standard of living for all Virginians, in collaboration with Virginia communities, through aggressive business recruitment, expansion assistance, and trade development, thereby expanding the tax base and creating higher-income employment opportunities."

To fulfill this mission, VEDP focuses on cultivating new business investment, fostering international trade growth and encouraging the expansion of existing Virginia businesses.

www.yesvirginia.org

Other State agencies the County routinely partners with to advance economic and community development include:

- The Virginia Small Business Financing Authority (VSBFA)
- The Virginia Department of Business Assistance (VDBA)
- The Virginia Department of Housing and Community Development (VDHCD)
- The Virginia Department of Agriculture and Consumer Services (VDACS)
- The Virginia Tobacco Indemnification Commission (VTIC)
- The Virginia Port Authority (VPA)
- The Virginia Community College System (VCCS)
- The Virginia Workforce Investment Board (VWIB)
- The Virginia Employment Commission (VEC)

Regional Level - Overview: [Virginia's @Corridor & Mount Rogers Planning District Commission]

Virginia's A Corridor – Working under a regional brand to build capacity through increasing of private sector funding contributions for direct and indirect marketing of Southwestern Virginia industrial product in the world marketplace for the purpose of generating leads and prospect activity.

The Mount Rogers Development Partnership, d/b/a, Virginia's @Corridor serves five (5) counties and two (2) cities in Southwestern Virginia. The primary Mission of the @Corridor is:

"To facilitate the creation of new jobs and investments by attracting new businesses and industries to the region and fostering opportunities that will help our existing industries grow."

Interstate Economic and Partnership – Continue to evaluate opportunities to work regionally with contiguous North Carolina jurisdictions on economic and community development projects and initiatives to include product development, tourism, workforce development, branding, marketing and infrastructure. The opportunities identified and generally fleshed out through our original Blue Ridge Electric Membership Corp. (BREMCO) study will need to be better evaluated

Construction from

through a second feasibility study we hope to be funded by a joint partnership between the Golden Leaf Foundation and the VTIC. The next study is intended to put a finer point on concepts and regional opportunities and help to better identify the most logical interstate initiatives to pursue.

Mount Rogers Planning District Commission - The Mount Rogers Planning District Commission (MRPDC) is an organization that promotes regional cooperation and planning in the field of economic and community development in Southwest Virginia. They serve the Counties of Bland, Carroll, Grayson, Smyth, Washington, and Wythe and the independent Cities of Bristol and Galax. Their staff serves as an extension of the Grayson County team and supports projects by assisting with project management, grant management, procurement, funding, planning, GIS, mapping, and other professional services as needed. The MRPDC is instrumental in facilitating federal and state grants and is the clearing house for the region's Comprehensive Economic Development Strategies (CEDS).

www.mrpdc.org

Workforce Development - Work with the Workforce Investment Consortium, the Community College System, the Department of Social Services and other state and regional partners to advance workforce development initiatives in the region and specifically within Grayson County. The County is open to beta-testing and pilot programing opportunities for workforce development initiatives and has recently made efforts to engage such pilot programing through the state's VIEW program in partnership with the Virginia Department of Social Services. The County remains committed to being at the proverbial table to provide input into the region's workforce development discussions.

Sub-Regional Level - Overview: [Blue Ridge Crossroads Economic Development Authority]

The Blue Ridge Crossroads Economic Development Authority (BRCEDA) – The organization is governed by a board of directors made up of representatives from the Blue Ridge Crossroads region that includes the City of Galax and Carroll and Grayson counties. BRCEDA's offices are located in the Crossroads Institute (CI) in Galax, VA. The CI also houses an economic development team consisting of the Crossroads Small Business Development Center (SBDC), Southwest Regional Enterprise Center (SREC) business incubator, the Carroll County Business Development Specialist, and a technology-enhanced educational center. BRCEDA is recognized as the Commonwealth's first economic development organization to focus on entrepreneurial small business creation.

Wildwood Commerce Park - In concert with the Blue Ridge Crossroads Economic Development Authority (BRCEDA), complete pad-ready preparations and infrastructure capacity improvements for the Wildwood Commerce Park and achieve a qualified Site-Ready Certification. Aggressively market the site through VEDP resources, Virginia's @Corridor resources and through our own inhouse efforts for the purpose of attracting *next-level economic development projects under a cost-revenue sharing agreement by and between the Grayson and Carroll Counties and the City of Galax.

(*next-level - \$100million+ cap-ex and 400+ new jobs)

www.wildwoodva.com

Blue Ridge Crossroads Commerce Park – Working jointly with the City of Galax and BRCEDA, we will continue to seek grant funding assistance to develop pad-ready site(s) for the purpose of attracting and locating industrial prospects under a cost-revenue sharing agreement by and between the City of Galax and Grayson County. Once the product is suited for marketing, the site will be added to our BRCEDA marketing campaign targeted for small to mid-sized projects not suitable for Wildwood as well as marketed individually by both partner jurisdictions.

Blue Ridge Crossroads Small Business Development Center (SBDC) – The County continues to provide funding support to the SBDC for operations of and service delivery to small businesses and entrepreneurs in Grayson County and the Twin County Region. We also routinely partner with the SBDC on a variety of small business education and trainings, programs and services geared to support the small businesses' needs. (Examples: SWAM training and filing, eVA training and filing, seminars to include marketing, business planning, e-commerce, customer

service, etc.) In 2014, our SBDC saw 136 clients and provide over 600 hours of business counseling and services. There were 220 individuals who participated in 10 programs hosted by the SBDC. According to a report submitted to the Commonwealth, the SBDC reported 10 new business start-ups, 58 existing businesses assisted, 70 new jobs were created, 10 jobs were retained and there was \$650,000 in new capital investment.

Small Business Development – The County continues to support and fund the Crossroads Institute as a vital component of its small business development program. The Institute hosts a more than 10,000 square feet of mixed-use business incubator that provides a safe and affordable environment for small start-up business to locate and operate. Currently there are 11 clients renting space and the center is at 82% occupancy.

Workforce Development – The Crossroads Institute (CI) is a major force in the regions' workforce development efforts and is home to Wytheville Community College (WCC) that hosts up to 25% of WCC's FTEs (300-400). In addition, CI houses a Higher Education Center that focuses on higher education and training opportunities. CI also serves Grayson County and the region as a certified Testing Center.

www.brceda.org

Local Level - Overview: [Grayson County Economic Development Authority]

Grayson County Economic Development Authority (EDA) was created by ordinance adopted by the Grayson County Board of Supervisors on September 13th, 1976, pursuant to Chapter 49 of Title 15.2 of the Code of Virginia and the ordinance was amended to change the name of the Authority pursuant to Sec. 15.2-4903 of the Code of Virginia. The EDA is committed to employing effective strategies to expand the county's tax base, create higher paying jobs, recruit new and retain and grow existing business and industry, diversify our economic base, promote entrepreneurship, attract commercial and retail investments, cultivate human capital, positively promote the county, facilitate the county's public financing needs and to foster new opportunities for our citizens to create wealth.

On November 13, 2014, the Authority transitioned themselves from an IDA to an EDA to more effectively communicate the Authority's newly expanded role in supporting non-traditional economic development initiatives and programs, and to better serve the overall economic & community development and public financing needs of Grayson County. Our Mission is:

"The Grayson County Economic Development Authority is dedicated to utilizing every resource available to provide the highest level of assistance to new and existing businesses and industries in order to encourage capital investments, diversify and stabilize the economy, retain and foster new employment opportunities, and support an environment conducive for citizen prosperity." The EDA works closely with businesses and industries to: identify creative solutions to challenging problems, generate enhanced opportunities for growth, and facilitate access to a broad range of assistance and needed resources. The EDA accepts their important mission, as they believe it is essential to provide our citizens with gainful employment opportunities, to keep the cost of living low, to continue our extra-ordinary quality of life, and to insure generational prosperity for our citizenry.

Grayson County, VA - Economic Development Summary



The EDA utilizes its newly designated Enterprise Zone as an economic development tool to attract and support business and industry investments in jobs and real property improvements. Additionally, the County is in a region that is more favorable to Virginia's Commonwealth Opportunity Fund, is within the Virginia Tobacco Indemnification Commission's Southwest region, within a designated HUB Zone, within a Foreign Trade Zone (#238), and can be favorably serviced by New Market Tax Credits.

Over the course of the previous 24 months, the EDA has successfully facilitated ED projects that have caused to fill the remaining vacant properties (Parson's Reeves Facility, Robert Shaw Facility, and Nautilus Building 2) in the County. Due to the lack of product to market, the county is looking to make available marketable sites both locally and regionally for the purpose of attracting new business and industry to the community.

The EDA's Economic Development Priority Focuses are as follows:

- Business Retention and Expansion Existing Industry Advancement Program
- Business and Industrial Recruitment
- Small Business Development
- Tourism
- Product Development
- Regional ED

Business Retention and Expansion – [Existing Industry Advancement Program (EIAP)] Through the County's Existing Industry Advancement Program, we have successfully announced in conjunction with the Governor, four (4) primary-sector retention and expansion projects. They are as follows:

Carolina Profiles	55 New Jobs (20 ret)	\$3,000,000.00 Capital Investment	
Hansen Turbine	25 New Jobs	\$2,500,000.00 Capital Investment	
McAllister Mills, Inc.	16 New Jobs (43 ret)	\$1,050,000.00 Capital Investment	
Independence Lumber, Inc.	*75 New Jobs (57 ret)	\$5,050,000.00 Capital Investment	
Four (4) Projects Totaling:	171 New Jobs	\$11,600,000.00 Capital Investment	
	120 Retained Jobs		
	291 Affected Jobs (*conservatively announced 25 new jobs, has since created 78 new FTE's)		

Note: The County was in competition on each of the above projects with other states and we were able to secure each of the projects primarily due to our ability to meet the specific incentive, financing and deal structure needs of each company. Each project was different and had

individual hot buttons that were required to put together a customized package tailored to meet their needs.

The Economic Development Authority works closely with the VEDP, VSBFA, VDBA, VDHCD, VDACS, VTIC, and the VPA to put together tailored incentive packages that meet prerequisites for the scope of the project that may include the following federal, state and local support:

- Enterprise Zone Incentives
- The Governor's Opportunity Fund / Commonwealth Opportunity Fund
- The Virginia Tobacco Region Opportunity Fund
- The Virginia Jobs Investment Program
- The Virginia Port Authority Incentives
- The Virginia Agriculture & Forestry Industrial Development Grant
- Partnering for Preferred Interest Rate Financing
- Grayson County Revolving Loan Fund Program
- Grayson County Performance Grant
- Fast-Track Priority Permitting and Fee Waivers

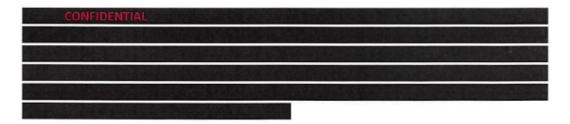
The County continues to actively support our existing industry by maintaining a trusted and meaningful relationship though our EIAP that proactively offers pragmatic problem solving expertise, project management, program and incentive notification and facilitation, networking, deal structuring, financing solutions, etc. We are currently managing the above projects and are hands-on assisting the companies with processing the various incentives and financing programs as part of their projects.

Business and Industrial Recruitment – The County has had recent success in the industrial recruitment arena and have successfully announced in conjunction with the Governor, three (3) new primary-sector projects/companies and one (1) public sector project. They are as follows:

Med-Fit Systems, Inc.	170 Retained Jobs	\$2,500,000.00 Capital Investment
River North Correctional Facility	355 New jobs	\$N/A
Oak Hall Cap & Gown	100 New Jobs	\$1,200,000.00 Capital Investment
Core Health & Fitness	250 New Jobs	\$2,000,000.00 Capital Investment
Four (4) Projects Totaling:	705 New Jobs	\$5,700,000.00
	170 Retained Jobs	
	875 Affected Jobs	

Grand Total of Eight (8) Projects: 876 New Jobs \$17,300,000.00 Capital Investment (290 Retained Jobs) 1,166 Total Affected Jobs The County primarily utilizes professional relationships with consultants and commercial/industrial real estate firms to identify and entertain potential qualified prospects. As an example, the most recent new business announcement (Oak Hall) was brought to the county through a long business relationship with a real estate organization out of Charlotte, NC.

Due to Grayson County's lack of suitable product within the county, our local industrial recruitment efforts are temporarily suspended as we work on product development to include the Grayson County Industrial Park and the Blue Ridge Commerce Park. Additionally, our efforts are shifted to assist BRCEDA, VEDP, and VA's@Corridor with locating a next-level project to Wildwood. Successful recruitment to Wildwood would further necessitate the need for local product development to support residual tier II and III opportunities.



Small Business Development – The EDA has taken an active role in small business development through the creation of new programs such as the Grayson County Small Business Loan Program. This new loan program is managed through a partnership with People Inc. and offers micro enterprise loans of up to \$25K for expanding small business with the ability to leverage these funds with other programs underwritten through People Inc. The EDA recently matched funding for a business plan writing contest that provided entrepreneurs with free small businesses and start-up training, as well as grant funding as seed monies to start their businesses within the boundaries of Grayson County. The County works frequently on a one-on-one basis as requested to service the specific and individual needs of many of our small businesses and entrepreneurs throughout the community. An example of the EDA undertaking a small business assistance project was through a creative workout arrangement negotiated during the Core Health and Fitness acquisition project. The County was successful in strategically facilitating payments to our 'local' small business vendors (local unsecured creditors) that were left with monies owed by the defunct Med-Fit Systems. This unique effort resulted in ten (10) of our small business being made whole in the tune of \$40,111.31, and at the report of one of the small business owners, may have effectively saved his business from going under.

Tourism – Per our adopted Grayson County Comprehensive Plan, Grayson County is a unique destination and enjoys a large variety of outdoor recreation assets. The Crooked Road and other traditional music drivers are increasingly becoming a larger percentage of visitors. Tourism efforts will also begin to focus on agritourism, historical related travel and continue the work of promoting local festivals as attractions. Bringing the outdoor recreation traveler into our towns and business establishments remains a primary focus, as will increasing occupancy for cabin/B&B lodging. In 2013, marketing mediums expanded away from a traditionally print advertising focus into more television, online, radio and marketing to regional metropolitan centers. Small business development to improve tourism businesses, including networking & capacity of

businesses has become a primary focus. A Tourism Ambassador Program was launched in 2014 to train tourism businesses in marketing and professionalism. In July of 2013 the Transient Occupancy Tax rate increased from 2 - 5%. To receive this increase the locality had to direct revenues generated form this percentage increase to tourism marketing. Since the 2013 Comp Plan adoption, the County has increased its tourism marketing efforts. Increased visitation and revenue capture has been enjoyed from both the public and private sectors as a result of these initiatives. The challenges for Grayson County Tourism in the past have been: limited staff time to devote to tourism, lack of a full time Visitor Information Center, shortage of restaurants and other tourism related businesses, lack of tourism attractions aside from outdoor recreation assets and a need for professional front line tourism business staff. These challenges have somewhat limited the ability of tourism to become a major economic option for the future of the county. The limited number of tourism attractions and services creates a lack of tourism capacity. Tourism capacity is needed to keep visitors in the area longer and is necessary to keep multigenerational travel parties satisfied. Tourism staffing is not sufficient to fully market the area and to assist with small business development. A full time visitor center open on weekends and nights would be helpful, as the Historic 1908 Courthouse is volunteer ran and unable to be open for extended hours. The Leadership Survey conducted in 2012 (Public Input Chapter) identified further expansion of tourism efforts as one of many economic strategies for the county.

Product Development – The County has partnered with the City of Galax, Mount Rogers Planning Commission and our Engineering Firm, the Lane Group, to go after grant funding for the Blue Ridge Crossroads Commerce Park for further preliminary engineering services needed in order to seek construction grant funding and proceed with site readiness. The County has also entered into a contract under a term contract arrangement for engineering services and grant funding assistance with developing a pad(s) on the final site within our Grayson County Industrial Park.

Regional ED – The County is continuously looking at ways to better leverage resources and to compete in the highly competitive arena of business recruitment and attraction. The County has come to own 1/3rd of a regional mega-park at Exit 19 on I-77, referred to as the Wildwood Commerce Park, and will upon a business location decision, receive 1/3rd of all tax revenues enjoyed by the host locality (Carroll County). This project was the result of a regional cost sharing approach that was significantly leveraged by funding from the Virginia Tobacco Commission, the Virginia Department of Transportation, the Appalachian Regional Commission, the Department of Housing and Community Development, American Electric Power and other private resources. This diversification of the county's investment portfolio will allow for a new source of income to be enjoyed by Grayson County with the intent that these proceeds will be reinvested in Grayson County to support our local education, economic and community development needs. Additionally, it is speculated that a Tier I operation commiserate to the size of the park would yield significate opportunity to support supply chain and ancillary operations. The County owns ½ of the Blue Ridge Commerce Park (Hampton Property) located on Rt. 58. The property straddles the County/City line and is controlled through BRCEDA under a cost-revenue sharing agreement by and between Grayson County and the City of Galax. The property is situated for small- to mid-size projects and is deemed non-competitive to our offering in the Wildwood Commerce Park.

Grayson County has participated in and completed a study conducted by Sanford-Holshouser and primarily funded by the Blue Ridge Electric Membership Corp. (BREMCo), in partnership with Grayson County VA, Alleghany County NC, Ashe County NC, Caldwell County NC, and Watauga County NC, for the purpose of identifying potential areas of regional and interstate collaborative partnerships. It is the intention to take this initial study one step further and drill down on logical collaborations that would yield an ROI and positive benefit to the partner localities and the region.

Workforce Development – The County is working to better equip our Career and Technical Education Center to support the employment needs of our businesses and industry community. We currently have county staff sitting on various CATE Center Advisory Committees to advance this cause. Our Building Official recently assisted in launching a High School Technical Training Program in the CATE through the ICC that will provide and introduction and technical training in the field of residential code and how it is practically applied in the real world. Additionally, County Administration has identified the CATE as one of the most important components in our local workforce development engine and will lock to help in bridging partnerships through our EIAP with our existing industry and recommend prioritizing funding to make investments in

facilities improvements and new equipment necessary to serve the business community's needs. The county has requested that the CATE principal, the Executive Director of BRCEDA and the Executive Director of the VA's @Corridor be at every applicable local, regional and state roundtable where the subject matter of workforce development is being discussed in order to consistently and effectively communicate our specific needs and challenges to the applicable stakeholders. The County remains committed to working with the state and its partners to implement any workforce development program or initiative here locally or regionally. The County has successfully worked with community partners such as Rooftop of Virginia Community Action Program and Twin County Head Start to site Grayson County's first Head Start Center in the Town of Independence. The EDA considers the Center to be a practical first step in the workforce development ladder and is intended to serve the community's future workforce by promoting school preparation by enhancing the social and cognitive development of children through the provision of educational, health, nutritional, social and other services. The Head Start Mission is:

"Helping people. Changing lives. Building communities."

The Rooftop of Virginia Community Action Program Vision is:

"Rooftop of Virginia Community Action Program will be the foundation for building self-sufficient communities."

Rooftop of Virginia CAP was incorporated on May 14, 1965. Since then, the private, non-profit agency has served numerous low-income/disadvantaged residents in the counties of Grayson and Carroll and the City of Galax. The agency continues to work towards the original goal of the Economic Opportunity Act of 1964, directing its efforts to the elimination of "poverty in the midst

of plenty in this nation by offering to everyone the opportunity for education and training, the opportunity to work and the opportunity to live in decency and dignity." The methods of combating poverty focus on assisting and empowering low-income citizens by using various strategies to increase their level of self-sufficiency. The outcomes improve the quality of life for individuals and families and strengthen the community in which they live. The agency is a private, non-profit agency supported by federal, state, and local funds. The Rooftop Mission is:

"Community Action changes people's lives, embodies the spirit of hope, improves communities, and makes America a better place to live. We care about the entire community, and we are dedicated to helping people help themselves and each other."

www.rooftopofvirginia.com

2016 Economic & Community Development Strategies:

- Continue to work with the Lane Group to complete preliminary engineering on the development of a pad on the remaining site in the Grayson County Industrial Park and subsequently seek grant funding to construct the improvements necessary to establish it as a ready-site for industrial location
- Assist new Executive Director for Virginia's @Corridor develop a robust private sector funding campaign to assist the region in our on-line presence, branding, and national/international marketing efforts geared to generating increased prospect activity
- 3. Elucidate our existing industrial community on the benefits of the Southwest Virginia Alliance for Manufacturing (SVAM) and provide an initial subsidy partnership for affordable membership into the organization and better access to and involvement with the Commonwealth's Center for Advanced Manufacturing (CCAM). The Southwest Virginia Alliance for Manufacturing, Inc. is a non-profit organization focused on supporting and strengthening manufacturers currently in the region as well as welcoming new industry. SVAM accomplishes this in a unique way—by being governed by a Board of Directors made up of Southwest Virginia manufacturers. Programs and initiatives that are held to carry out SVAM's strategic plan. Collaboration is a key part of SVAM as they work with educational institutions, workforce development boards, chambers of commerce, and state organizations to promote manufacturing support in the Southwest Virginia region. Their Vision is:

"To unite Southwest Virginia manufacturers to strengthen our position as a world-leading region of advanced manufacturing opportunities."

www.SVAM.org

4. Work with Sanford-Houlshouser and applicable NC partner jurisdictions to secure funding for Phase II of the Regional Economic Development Study that will more specifically identify logical areas of regional and interstate collaborative partnerships

www.sanfordholshouser.com

- Continue the Existing Industry Advancement Program in order to serve our existing businesses' and industries' needs for retention and expansion purposes to include managing five (5) of the projects previously listed above.
- Continue to work with the City of Galax and the Lane Group on engineering and fund models to develop ready-to-go pads in the Blue Ridge Crossroads Commerce and then utilize BRCEDA, Virginia's @Corridor and VEDP to market to national and international prospects.
- 7. Continue to work with our Virginia Tech partners to further flesh-out the concept of the Grayson County Agricultural & Education Center and subsequently cause to effect the proper up-fit, organizational placement and opening of the G.C. Ag. & Ed. Center. This project is intended to be a piston in the workforce development engine, as it will tie agriculture-centric businesses, organizations and entities, for-profit and non-profit (Ex: Grayson LandCare), together with experiential education opportunities through 4-H, the Cooperative Extension, the Grayson County Career & Technical Center and co-curriculars such as FFA and FBLA.
- 8. Continue to work with our community partners (Rooftop of Virginia Community Action Program, Head Start, Early Head Start, Grayson County Public School System) to site Grayson County's first Early Head Start (EHS) Center located in the Town of Independence for the purpose of supporting long-term our public school system, our future workforce, our employers, and our community. Note: Early Head Start (EHS) is an evidence-based, federally funded, and community-based program with a two-generation approach that provides comprehensive child and family development services to pregnant women and children under 3 years old in families with incomes below the poverty level. The Mission of EHS is:

"To support healthy prenatal outcomes and enhance the intellectual, social, and emotional development of infants and toddlers to promote later success in school and life."

9. To optimistically put together a partnership with Grayson County, the Town of Independence and Duke LifePoint (d/b/a/Twin County Community Hospital), to open and operate a Wellness Center within the Town that is similar to the one operated by the Hospital in the City of Galax. 10. To launch a pilot program in concert with the Virginia Department of Social Services and the Grayson County Department of Social Services to prepare and assist our citizens with taking the steps necessary to find gainful employment that would provide them with a livable wage, while at the same time, supporting our business community's workforce needs. This initiative is promulgated by the general consensus from business and industry leaders and economic development professionals in the county, that the job-ready workforce is close to being capped. At the same time, with a working age population (18-64) of approximately 8,815, a currently employed workforce of approximately 5,765, and 860 working age adults being classified as disabled workers, it leaves a population of approximately 2,190 working age adults unemployed. This program would address this population and the need to make them work-ready.

Our objective is for the program to consist of three phases:

 The client would receive in-house soft skills training on employment related skills such as filling out applications, timeliness, job interviewing, etc.

The client would be placed into a credentialing track to achieve certification which would lead to easier and higher probability of success job placement

A paid apprenticeship with a local manufacturer, which we would partner with prior to placement, and it would be funded through the program

Rudimentary plans would call for staffing to be provided by Rooftop of Virginia, administrative support from Grayson County DSS, facility and communication support from Grayson County, and hopefully support from United Way of Southwest Virginia regarding financial support for apprenticeships and credentialing.

- Better manage the Industrial Loan program facilitated by the EDA for the purpose of repopulating the fund, marketing the resource and engaging the program for strategic relending and economic development purposes.
- Assist the Public School System with readying their Career and Technical Education Center to support our existing business community with workforce development programs, such as student <u>and</u> teacher Internships, mentorships, job shadowing, apprenticeships,

machinery, equipment and technology sharing, local and regional industry specific credentialing and customized programing, small project contracting, etc.

13. Work with the tourism department to develop a young professionals marketing campaign that could be utilized for talent recruitment by our businesses and industries; a talent retention tool within our public school system and within our future and young professional community; and as a strategic instrument to positively shift the general image of the county's demographic. The campaign material could also be used for general tourism efforts as part of an overall young professional theme.

- Assist BRCEDA with both general and strategic marketing efforts for Wildwood Commerce Park and Blue Ridge Crossroads Commerce Park.
 - 15. Continue to work with the Mount Rogers Planning District Commission on various local and regional economic development, infrastructure, product and workforce development initiatives and projects such as the Strategic Economic Development Strategies, Strengthening Communities Together (SETs) and a variety of regional branding and marketing efforts such as Appalachian Springs, etc.
 - 16. Continue to advance the economic development objectives listed in the **Comprehensive Plan** as presented below:
 - Utilize the latitude given to Regional Industrial Facilities Authorities to leverage various resources and funding to develop product for the purpose of attracting large, next-level prospects to our area to subsequently diversify our revenue portfolio and create new employment opportunities for our citizens.
 - Increase the capacity of the Blue Ridge Crossroads Economic Development Authority to include (BRCEDA) a marketing division for the purpose of marketing our regional and local product and self-generating prospect activity
 - Fund a local Economic and Community Development Project Manager to focus specifically on developing and marketing Grayson County product, applicable grant writing and management, project and prospect management, etc.
 - 4. Focus on economic development through small business and entrepreneur development and support by:
 - a. Continuing to fund the Small Business Development Center
 - Identify the 'specific' needs of Grayson County businesses and leverage various resources to provide assistance (Ex: EDA-Small Business Revolving Loan Fund)
 - c. Create a pipeline to communicate opportunities and relevant information and resources to small businesses such as workshops, programs, initiatives, partnership opportunities, etc.
 - Identify funding and initiate a gap analysis study and/or other analytics that would result in valuable information for our existing small business and latent entrepreneurs

2016 Tourism Development Strategies:

 Continue to advocate for improvements to the Visitor Information Center at the Historic 1908 Courthouse – The Only Visitor Center in Grayson County- Already replaced signage, and ability to distribute info when doors are closed. Will initiate a review and redevelopment of the literature display this spring. Need to discuss potential to fund part time staff for the visitor information center.

- Redevelop the Grayson County Tourism Website- Needs to be redeveloped to have a better flow for visitor information, responsive design, update content and photos, in general make it more modern. Work has been initiated for Spring 2016 and web developer has started on the redevelopment.
- 3. Redevelop Grayson County Rack Card- The last "fully complete rack card" that lists everything in Grayson County was developed in 2010- Staff has been trying to use up the existing stock- Will initiate RFP for work to completely redevelop and print this piece which is now outdated. Smaller pieces were created last year, but a master piece is now required. Spring 2016.
- 4. Festival Program- Compile, publish and distribute the "master list" of events and festivals in Grayson County. This occurs every year and is helpful for both visitors and locals to have a complete list of everything happening in Grayson Co. This is currently underway for 2016.
- Continue the work of "Encouraging Small Business Development". Build off of the success of the "Tourism Ambassador Training Sessions of 2015" to help our tourism related small business partners develop, properly market themselves and succeed.- Will plan courses for Fall 2016
- Agritourism Partner with Independence Farmers Market/GLC Grant to increase agritourism in Grayson County. Initial conversations with Rick Cavey have already occurred. Planned for Summer/Fall 2016
- 7. Continue to work with Lodging Partners to increase overnight visits and length of stay in Grayson County. We have seen substantial growth over the last 5 years and more work is needed to ensure that their occupancy rates remain high and continue to grow. Plan on identifying new target audiences for marketing campaigns.
- Advocate for more tourism capacity. Such as restaurants, horseback riding, wedding/reunion venues, kid friendly activities, senior citizen activities and other attractions that round out the visitor experience.
- 9. Develop a "Resource Book" to share with our lodging partners. This would be available in all of the lodging establishments and help the visitor connect with all the region has to offer. Tourism Dept. can develop and distribute to the lodging partners. Develop so that it can be updated every year, for example a three ring binder. Winter 2016 for launch in 'Spring 2017

- Work with our "river" assets to launch a New River Marketing Plan to tap into this target audience. Will apply for a VTC Grant Fall 2016 with River Partners such as Lodging, Outfitters and assets with similar target audience.
- Develop itineraries based on target audiences, for example Family, History Culture, Ag Based, Outdoor Recreation, Baby Boomers... Fall 2016
- Develop a Historical Driving Tour or a Series of Historical Driving Tours. Already initiated conversation with Historical Based Organizations.
- Continue to work with the <u>Take A Break from the Interstate</u> initiative to grow the US 21 Road Market.
- 14. Continue to work with the MRPDC on the Tourism Regional DMO Survey and MRPDC Tourism Report to identify ways we can work with our regional partners.
 - 15. Continue to work with the Mt. Rogers Regional Branding Initiative to create a regional outdoor brand for the Mt. Rogers Highlands Area.
 - Continue to work with Appalachian Spring Initiative to market collectively around the Blue Ridge Parkway asset.
 - Continue to work with The Crooked Road, Round the Mountain and the MySWVA initiative to attract visitors to Southwest Virginia.
 - Explore new marketing mediums, such as t.v. and radio in Coastal Areas with "Mountain Escape Message" Winter 2016
 - 19. Facilitate the 2016 Photo Contest. This photo contest is launched every two years and provides us with good photos to use in our marketing. Winter 2016
 - 20. Initiate a discussion regarding the need for one other part time tourism staff person to further promote tourism opportunities and more fully disperse Grayson County message/marketing of Grayson County, in particular to do Social Media which is very important for marketing and current staff does not have time to do.

Long-Term Objectives:

Identify and evaluate, with the intent of securing and developing, *the County's next industrial/commerce park* location. Logical locations for evaluation potentially exist along the Rt. 58 or the Rt. 89 corridors of Grayson County and would require adequate utility capacity or expandability. The future park would serve the County with employment opportunities and new tax revenues.

Build Regional Capacity for Economic Gardening - Economic gardening takes an entrepreneurial approach to regional prosperity. Often referred to as a "grow from within" strategy, it helps existing companies within a community grow larger. In contrast to traditional business assistance, economic gardening focuses on strategic growth challenges, such as developing new markets, refining business models and gaining access to competitive intelligence. Economic gardening specialists help CEOs identify which issues are hindering their growth and then leverage sophisticated tools to deliver insights and information that CEOs can apply immediately.

Note: Organizations often confuse Economic Gardening principles with traditional economic development tactics. Gardening is <u>not</u> about connecting entrepreneurs with support institutions or helping them with their operations, workforce development or tax credits. It is about

leveraging research using sophisticated business intelligence tools and databases that growth companies either aren't aware of or cannot afford. Research specialists typically assist in four key areas: strategic market research, geographic information systems, search engine optimization and social media marketing. Examples of how specialists help companies include:

- · Identify market trends, potential competitors and unknown resources
- · Map geographic areas for targeted marketing
- · Raise visibility in search engine results and increased web traffic
- Track websites, blogs and online communities to better understand competitors and current and potential customers
- Make informed decisions on core strategies and the business model.

Attachments:

- VTC Tourism Economic Impact Report (most recent)
- Press Release on 2014 ED Rankings
- Press Release on 2013 Tourism Impact
- 5-Year Building Permit Report

IN RE: OLD BUSINESS

None

- IN RE: NEW BUSINESS
 - BOARD APPOINTMENTS

Crossroad Institute Board

• Kenneth R. Belton – term expires 06/30/16 –

Mt. Rogers Planning District Commission – At Large Rep

• Jonathan D. Sweet – term expires 06/30/16 –

Glen E. Rosenbaum made the motion to approve both appointments; duly seconded by John S. Fant. Motion carried 5-0.

Mt. Rogers Planning District Commission – Town of Independence Representative

 Shane Allen – term expires 05/31/16 – Brenda R. Sutherland noted that Mr. Allen is no longer interested in serving on this board; Pete Hall has consented to serve. Kenneth R. Belton made the motion to approve Mr. Hall; duly seconded by Michael S. Hash. Motion carried 5-0.

IN RE: RESOLUTION – DHCD FAIR HOUSING RESOLUTION

Jonathan D. Sweet covered the Resolution (listed below). Glen E. Rosenbaum made the motion to approve; duly seconded by Kenneth R. Belton. Motion carried 5-0.

RESOLUTION FAIR HOUSING

WHEREAS, Congress has enacted the Federal Fair Housing Act of 1968 as amended; and

WHEREAS, Federal and State law provide equal housing opportunity for all citizens regardless of race, color, religion, national origin, sex, age, familial status, or handicap; and

WHEREAS, Grayson County has provided programs to assist the development of decent, affordable housing for citizens of all incomes.

THEREFORE, We, the Grayson County Board of Supervisors, do enforce the concept of Fair Housing and call upon the citizens and government officials along with those in the banking and housing industries to join and work together in this observance for free and equal housing treatment for all.

Adopted this 12th day of May, 2016, in the County of Grayson, Virginia.

By: ___

Brenda R. Sutherland, Chair Grayson County Board of supervisors

ATTEST

By:___

Jonathan D. Sweet, Clerk Grayson County Board of Supervisors

IN RE: COUNTY ADMINISTRATOR'S REPORT

Mr. Sweet stated it is good to be back and thanked the Board and staff for covering in his absence. Mr. Sweet noted the following:

- ✓ Have received a lot of positive feedback regarding the Ribbon Cutting-Open House that was held Wednesday, May 11th, 2016 for the Grubb Public Safety Building. Everyone was well pleased to see the new facility and technology.
- ✓ Mr. Sweet represented the Board and the County at Oak Hill Academy on Wednesday, May 11th, 2016 and presented them with the Proclamation that the Board approved for winning the 2016 National Basketball Championship.
- ✓ Mr. Sweet spoke at the John Maxwell Leadership Forum in April, alongside John Maxwell and hall of fame quarterback Jim Kelly. Mr. Sweet shared the Grayson County story of leadership vision along with God's grace upon the County.
- ✓ Grayson County looks forward to introducing Kevin Watson as the Director of Grayson County Parks and Recreation at the June Board meeting.
- ✓ Carroll-Grayson-Galax Solid Waste Authority will be hosting their first household hazardous waste collection and personal document shredding on Saturday, June 4th, 2016 from 8 a.m.-2 p.m. at the Carroll Grayson Galax Regional Landfill, 225 Landfill Road, Hillsville, VA. Acceptable items are paint/polishes/varnishes, paint related materials, turpentine, aerosol cans, adhesives, motor oil, antifreeze, fuel additives, household cleaners, herbicides/insecticides, gasoline, batteries, mercury, pesticides, transmission fluid, pool chemicals, fluorescent light bulbs, automotive batteries, and small batteries.
- ✓ Grayson County Treasurer will hold a rabies clinic around the County this Saturday, May 14, 2016. Detailed schedule can be found on our County website.
- ✓ Twin County Regional Healthcare is celebrating EMS week. All EMS workers are invited to attend a free lunch and health fair at Twin County Regional Hospital on May 18th, 2016 at 2:00 p.m.
- ✓ The 3rd annual blood drive will be held on June 3rd, 2016 from 10 a.m.- 2 p.m. in the lower parking lot of the courthouse.
- ✓ The annual fishing Olympics for special needs children will be held Saturday, April 14th, 2016 at the Sutherland's Bottom in Elk Creek. Volunteers are welcome.

IN RE: DEPARTMENT HEAD REPORTS

As presented.

IN RE: REGISTERED SPEAKERS AND PUBLIC COMMENT

Mr. James Jackson of Hackler Lane in Independence spoke regarding Hackler Lane regarding his request for the Board to re-designate Hackler Lane as a dead end road.

IN RE: CLOSED SESSION

None

IN RE: ADJOURN

Glen E. Rosenbaum made the motion to continue the meeting until Monday, May 16, 2016; duly seconded by Michael S. Hash.