

Mount Rogers School RFP

Grayson County EDA is currently accepting proposals for adaptive reuse projects for the Mount Rogers School that will best support and benefit facility, the Whitetop Community, and Grayson County.

The purpose of this Request for Proposal (RFP) is to solicit proposals from the general public, non-profits, and private enterprises, to conduct a fair and extensive evaluation based on criteria listed herein, and select the proposal that best meets Grayson County's strategic objectives.

This Request for Proposal represents the requirements for an open and competitive process. Proposals will be accepted until 5pm EST December 14, 2018. Any proposals received after this date and time will be returned to the sender. All proposals must be signed by an official agent or representative of the company submitting the proposal.

All proposals must supply the following items in a business plan format to be considered:

- What is the proposed use of the facility?
- How will the facility be maintained?
- What will the benefits be to the community and county?
- Detailed budget including cash flow projections and financing options
- Explanation of marketing research approach
- Future growth plans
- Insurance, permits, licenses, etc.
- Risk factors and risk management
- Business organization type, for example LLC, partnership, etc.

Grayson County EDA will evaluate all proposals based on the following criteria. To ensure consideration for this Request for Proposal, your proposal should be complete and address each of the following criteria:

- Overall proposal suitability: proposals must be compatible with Grayson County's Comprehensive Plan, and be presented in a clear and organized manner.
- Organizational Experience: Applicants submitting proposals will be evaluated on their experience as it pertains to the management of this property.
- Technical expertise and experience: Proposals must provide descriptions and documentation of staff technical expertise and experience.

IMPORTANT NOTICE: Grayson County Administration reserves the right to accept or reject any and all proposals. Each bidder must submit three (3) copies of their proposal to the address below by December 14, 2018 at 5pm EST:

Grayson County Administration
Attention: Mitch Smith
PO Box 217
Independence VA 24348